# CAPITAL BANK AD, SKOPJE

## FINANCIAL STATEMENTS

for the year ended at December 31, 2012 with the Independent Auditors' report

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## Independent Auditors' Report to the shareholders of Capital bank AD, Skopje

## Report on Financial statement

We have audited the accompanying financial statements of Capital bank AD, Skopje ("the Bank"), which comprise the balance sheet as at 31 December 2012, and the income statement, statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the regulations prescribed by the National Bank of Republic of Macedonia, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

KPMG Macedonia DOO Managing Director

Houguestous

Gordana Nikushevska



## Opinion

In our opinion, the financial statements give a true and fair view of the financial position of the Bank as at 31 December 2012, and of its financial performance and its cash flows for the year then ended in accordance with the regulations prescribed by the National Bank of Republic of Macedonia.

## Emphasis of matter

Without qualifying our opinion, we draw attention to the note 1 f in the financial statements for the Bank's compliance with legal and regulatory requirements, which describes that during 2011 and 2012 the Bank was not in compliance with the minimum required amount of own funds. Furthermore, it describes the measures and activities taken by the Bank for maintaining the compliance.

Skopje, 12 June 2013

Certified auditor of the Republic of Macedonia

Gordana Nikushevska

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# Income statement for the period 01.01.2012 - 31.12.2012

		in MKD thousand			
	Notes	current year 2012	previous year 2011 (restated)		
Interest income		77,799	39,546		
Interest expense		(44,060)	(20,783)		
Net interest income/(expense)	6	33,739	18,763		
Fee and commission income		20,853	11,216		
Fee and commission expense		(8,240)	(7,673)		
Net fee and commission income/(expense)	7	12,613	3,543		
Net trading income	8	-	-		
Net income from other financial instruments carried at fair value	9	4.022	2 120		
Net foreign exchange gain/loss	10	4,932	3,120		
Other operating income	11 24	682	527		
Profit – sharing of associates entities	24	-	-		
Net impairment losses on financial assets	12	(39,016)	(6,116)		
Net impairment losses on non-financial assets	13	(14,919)	(0,110)		
Personnel expenses	14	(42,922)	(42,302)		
Depreciation and amortization	15	(15,443)	(14,891)		
Other operating expenses	16	(55,213)	(50,526)		
Loss sharing of associates entities	24	-	-		
Profit/(loss) before tax		(115,547)	(87,882)		
Income tax	17	-	-		
Profit/(loss) for the year		(115,547)	(87,882)		
Profit / (loss) from the group of assets and liabilities held for sale *		-	-		
Profit/(loss) for the year		(115,547)	(87,882)		
Profit / (loss) for the period, attributable to*:					
Equity holders of the Bank		-	-		
Minority interest		-	-		
Earnings per share	41				
Basic loss per share (in denars)	''	(4.289)	(3.336)		
Diluted loss per share in (denares)		(4.289)	(3.336)		

<sup>\*</sup>Only for the consolidated financial statement

The Notes set out on pages 10-132 form an integral part of these financial statements

		in MKD thousand				
	Notes	current year 2012	previous year 2011 (restated)			
Profit/(loss) for the financial year		(115,547)	(87,882)			
Other profit/(losses)in period recgonised in the Income Statement (before taxation)		56				
Revaluation reserve for assets available-for- sale		36	-			
- unrealized net- changes in fair value of assets available- for- sale		56	-			
<ul> <li>realized net-profit/(losses) from assets available- for- sale , reclassified in the Income Statement</li> <li>Reserves for cash flow risk protection instruments</li> </ul>		- -	-			
- unrealized net- changes in fair value of cash flow risk protection instruments		_	_			
- realized net-profit/(losses) from cash flow risk protection instruments, reclassified in the Income Statement		-	-			
Reserve for instruments to protect against the risk of net investments in foreign operations		-	-			
Reserve of foreign exchange differences from investment in foreign operations		-	-			
Share in other gains / (losses) of associates recgonised in the Income Statement	24	-	-			
Other gains / (losses) not recgonised in the Income Statement		_	-			
Income tax from other gains / (losses) not shown in the Income Statement	17	-	-			
Total other gains / (losses) in the periods not recgonised in the Income Statement		56	-			
Total comprehensive income /(loss) for the financial year		(115,491)	(87,882)			
Total comprehensive income /(loss) for the financial year, attributable to*		` ' /	/			
Equity holders of the Bank Minority interest						

<sup>\*</sup>Only for the consolidated financial statement

The Notes set out on pages 10-132 form an integral part of these financial statements

# Balance Sheet \*\* as at 31 December 2012

			in MKD thousand	
	Notes	current year 2012	previous year 2012 (restated)	previous year *** 01.01.2012 (restated)
Assets				
Cash and cash equivalents	<u>18</u>	376.599	317.138	270.131
Trading assets	<u>19</u>	-	-	-
Financial assets at fair value through profit and loss designated				
upon initial recognition	<u>20</u>	-	-	-
Derivative assets held for risk management Loans and advances to banks	2 <u>1</u> 22,1	-	-	- 42
Loans and advances to customers	$\frac{22,1}{22,2}$	837.654	374.247	229.229
Investment securities	23	76.344	7.890	9.083
	<u>25</u>	70.511	7.050	7.003
Investments in associates entities (carried at "equity method")	24	_	_	_
Current tax receivables	30,1	-	-	-
Other assets	<u>25</u>	10.448	32.982	32.606
Pledged assets	<u>26</u>	-	-	-
Assets acquired through foreclosure procedures	<u>27</u>	61.133	94.058	98.069
Intangible assets	<u>28</u>	21.701	23.269	23.473
Property and equipment	<u>29</u>	24.076	32.932	37.342
Deferred tax assets	<u>30,2</u>	-	-	-
Non-current assets held for sale and group for disposal	<u>31</u>	-	-	-
Total assets		1.407.955	882.516	699.975
Liabilities				
Trading liabilities	32	_	_	_
Financial liabilities at fair value through profit and loss				
designated upon initial recognition	33	-	-	_
Derivative liabilities held for risk management	21		-	
Deposits from banks	34,1	-	-	6.992
Deposits from customers	34,2	1.073.344	562.501	385.405
Debt securities issued	35	-	-	-
Borrowings	36	-	-	-
Subordinated liabilities	37	49.850	93.571	-

## Balance Sheet \*\* as at 31 December 2012

			in MKD thousand	
	Notes	current year 2012	previous year 2012 (restated)	previous year *** 01.01.2012 (restated)
Provisions	38	1.529	515	538
Current tax liabilities	30,1			
Deferred tax liabilities	30,2			
Other liabilities	39	5.148	14.213	7.442
Liabilities directly attributable to group of assets for disposal	31			
Total liabilities		1.129.871	670.800	400.377
Equity and reserves				
Issued capital	40	856.514	782.489	782.489
Share premium				,02.10
Treasury shares				
Other equity instruments				
Revaluation reserves	40.1	657	601	601
Other reserves				
Retained earnings/(Accumulated losses)	40.2	(579.087)	(571.374)	(483.492)
Total equity attributable to equity holders		278.084	211.716	299.598
Minority interest*	1 1			
Total equity and reserves		278.084	211.716	299.598
Total liabilities, equity and reserves		1.407.955	882.516	699.975
Contingent liabilities	42	161.390	36.808	27.377
Contingent assets	42			

<sup>\*</sup>Only for the consolidated financial statement

The Notes set out on pages 10-132 form an integral part of these financial statements

The Financial statements presented on the pages 1 to 132 have been approved by the Supervisory Board on 29 April 2013 and signed in its behalf by:

Igor Stojnev

Member of the Managing Board

Aco Ilieski

Member of the Managing Board



<sup>\*\*</sup> This statement is also known as Statement of Financial Position

<sup>\*\*\*</sup> Filled only in situation when the Bank makes: retroactive change in accounting policy, retroactive correction of error or a reclassification of items in the financial statements.

Statement of changes in equity For the period 01.01.2012 – 31.12.2012

		]	Equity			Revaluat	ion reserves			Other reserves		Retained	earnings				
in MKD thousand	Issued Capital	Share premium	(Treasury shares)	Other equity instruments	Reserves from revaluation on available-for-sale securities	Risk management reserve	Translation difference reserve	Other reserves from revaluation	Statutory reserve	Capital component of the hybrid financial assets	Other reserve	Available for distribution	Restricted for distribution	(Accumulated loss)	Total equity attributable to equity holders	Minority interest*	Total equity and reserves
Balance at January 1, 2011 (previous year) Impact of corrections on the opening balance	782.489				601									(469.719) (13.773)	313.371 (13.773)		313.371 (13.773)
Balance at January 1, 2011 (previous year), restated	782.489	-	-	-	601	-	-	-	-	-	-	-	-	(483.492)	299.598	-	299.598
Comprehensive income/(loss) for the year Profit/(loss) for the year														(87.882)	(87.882 <mark>)</mark>		(87.882)
Other income /(loss) in the period not shown in the Income Statement																	
Changes in the fair value for assets available-for-sale Changes in the fair value for protection against cash flow risk															-		-
Changes in the fair value for protection against net- investment risk in foreign operations Exchange rate differences of investment in foreign															-		-
operations Deferred tax assets/(liabilities) recognized in equity Other profit/(loss) not shown in the Income Statement															- - -		-
Total unrealized profit /(loss) recognized in the equity	-		_	-	-	-	-	-			_		-	-	-	-	
Total comprehensive profit /(loss) for the financial year	-	-	-		-	-	-	-	-		_	-	-	(87.882)	(87.882)	-	(87.882)
Transactions with shareholders, recognized in the equity and reserves																	
Issued shares within the period Allocation of statutory reserve Allocation of other reserves																	
Dividends Acquisition of treasury shares Sold treasury shares															- - -		-   - -
Other changes in equity and reserves  Transactions with shareholders, recognized in the equity and reserves	_	_	_	-	-		_	_		_	_	_	_	_	-	-	-
As at December 31, 2011 (previous year) / January 1, 2012 (current year)	782.489	-	-	-	601	-	-	-	-	-	-	-	-	(571.374)	211.716	-	211.716

Statement of changes in equity For the period 01.01.2012 – 31.12.2012

[		1	Equity			Revaluat	ion reserves			Other reserves		Retained	earnings				
in MKD thousand	Issued Capital	Share premium	(Treasury shares)	Other equity instruments	Reserves from revaluation on available-for-sale securities	Risk management reserve	Translation difference reserve	Other reserves from revaluation	Statutory reserve	Capital component of the hybrid financial assets	Other reserve	Available for distribution	Restricted for distribution	(Accumulated loss)	Total equity attributable to equity holders	Minority interest*	Total equity and reserves
Comprehensive income/(loss) for the year Profit/(loss) for the year										•	•			(115.547)	(115.547)		(115.547)
Other income /(loss) in the period not shown in the Income Statement																	
Changes in the fair value for assets available-for-sale Changes in the fair value for protection against cash flow risk Changes in the fair value for protection against net- investment risk in foreign operations Exchange rate differences of investment in foreign operations Deferred tax assets/(liabilities) recognized in equity					56												
Other profit/(loss) not shown in the Income Statement										<u> </u>	l				-		-
Total unrealized profit /(loss) recognized in the equity  Total comprehensive profit /(loss) for the financial year	-	-	-	-	56 56	-	-	-	-	-	-	-	-	(115.547)	(115.491)	-	(115.491)
Transactions with shareholders, recognized in the equity and reserves Issued shares within the period Allocation of statutory reserve Allocation of other reserves	74.025														74.025		74.025
Dividends Acquisition of treasury shares Sold treasury shares Other changes in equity and reserves Accumulated loss covering with subordinated loans														107.834	- - - 107.834		107.834
Transactions with shareholders, recognized in the equity and reserves On December 31, 2012 (current year)	74.025 856.514	-	-	-	- 657	-	-	-	-	-	-	-	-	107.834 (579.087)	181.859 278.084	-	181.859 278.084

The Notes set out on pages 10-132 form an integral part of these financial statements

## Statement of Cash Flow For the period 01.01.2012 – 31.12.2012

		in MKD	) thousand
	Notes	current year 2012	previous year 2011 (restated)
Cash flows from operating activities Profit/(losses) before taxation Adjustments for:		(115,547)	(87,882)
Minority interest, included in the consolidated Income Statement*  Depreciation of:		-	-
intangible assets property and equipment	15 15	10,060 5,383	10,027 4,864
Gain on sale of: intangible assets		-	-
property and equipment assets acquired through foreclosures		(68)	- (11)
Loss on sale of: intangible assets		-	-
property and equipment assets acquired through foreclosures		109	-
Interest income Interest expense	6	(77,799) 44,060	(39,546) 20,783
Net trading expense / (income)		-	-
Impairment losses on financial assets, on a net basis additional impairment	12	87,166	- 6,116
release of impairment Impairment losses on non-financial assets, on a net basis additional impairment	12	(48,150) - 14,919	-
release of impairment Provisions	13	14,919	-
additional provision release of provision	38 38	2,395 (1,382)	(23)
Dividend income	11	(58)	(49)
Share in profit/(loss) of associates Other corrections		-	2
Interest receipts Interest paid		72,189 (31,097)	40,510 (14,334)
Operating profit before changes in operating assets (Increase)/decrease of operating assets: Trading assets		(37,820)	(59,543)
Derivative assets held for risk management  Due from banks		-	- 42
Loans to customers Pledged assets		(481,947)	(150,381)
Assets acquired through foreclosure procedures		18,074	4,022
Reserve requirements in foreign currency Obligatory deposit with NBRM in accordance with special legislative		(4,766)	(9,432)
Other receivables Deferred tax assets		8,187	(1,652)
Non-current assets held for sale and group for sale Increase/(decrease) of operating liabilities:		-	-
Trading liabilities  Derivative liabilities held for risk management		-	-
Deposits from banks Deposits from customers Other liabilities		497,217	(6,990) 171,958
Liabilities directly related to group of assets for sale		(9,065)	6,771
Net cash flows from operating activities before tax (Paid)/Return on income tax		(10,120)	(45,205)
Net cash flows from operating activities		(10,120)	(45,205)

		in MKD thousand			
	Notes	current year 2012	previous year 2011 (restated)		
Cash flows from investing activities					
(Investments in securities)		(69,034)	_		
Inflows from sale of investments in securities		(05,000.)	_		
(Outflows for investments in subsidiaries and affiliates)		_	_		
Inflows from sale of investments in subsidiaries and affiliates		_	_		
(Acquisition of intangible assets)		(3,815)	(5,617)		
Inflows from sale of intangible assets		-	-		
(Acquisition of property and equipment)		(1,313)	(4,660)		
Inflows from sale of property and equipment		-	-		
(Outflows for non-current assets held for sale)		-	-		
Inflows from non-current assets held for sale		-	867		
(Other outflows from investing activities)		-	-		
Other inflows from investing activities		58	49		
Net cash flows from investing activities		(74,104)	(9,361)		
Cash flows from financing activities					
(Repayment of issued debt securities)		-	-		
Inflows from issued debt securities		-	-		
(Repayment of loan payables)		-	-		
Increase in loan payables		-	-		
(Repayment of issued subordinated debt)		-	-		
Inflows from issued subordinated debt		64,601	92,258		
Inflows from issued shares/equity instruments within the period		74,025	-		
(Acquisition of treasury shares)		-	-		
Sold treasury shares		-	-		
(Paid dividends)		-	-		
(Other outflows from financing activities)		-	-		
Other inflows from financing activities		-	-		
Net cash flows from financing activities		138,626	92,258		
Effects from adjustment of value of cash and cash equivalents		117	(115)		
Effects from foreign exchange gains/losses of cash and cash equivalents		176	(2)		
Not in angered (decrease) of each and eachi		F4 (05	25.555		
Net-increase/(decrease) of cash and cash equivalents		54,695	37,575		
Cash and cash equivalents as at January 1		301,478	263,903		
Cash and cash equivalents as at December 31	18	356,173	301,478		

<sup>\*</sup>Only for the consolidated financial statement

The Notes set out on pages 10-132 form an integral part of these financial statements

## 1. Introduction

## a) General information

Capital Bank AD, Skopje (hereinafter referred to as "the Bank") is a joint stock company incorporated and domiciled in the Republic of Macedonia. The address of the bank's registered head office is st. Mosha Pijade no.4, 1000 Skopje, Republic of Macedonia.

The Bank is licensed by the National Bank of the Republic of Macedonia ("NBRM") for performing domestic and payment operations abroad, including mediation in foreign currency exchange, loan and deposit activities as well as credit card operations on the territory of the Republic of Macedonia and abroad. As at 31 December 2012 and 2011, the total number of Bank's employees is 73 i.e. 68, respectively.

The Bank has no investments in subsidiaries or associated entities.

The Bank is listed at the Macedonian Stock Exchange AD, Skopje, at the open market with a symbol INTP and ISIN code (MKINTP101015).

## b) Basis of preparation

#### **Statement of compliance**

These financial statements have been prepared in accordance with the Accounting Standards as adopted by the Methodology for recording and valuation of the accounting items and preparation of financial statements ("Official Gazette of the RM" No.169/2010) and the Decision on the types and contents of financial statements of banks ("Official Gazette of the RM" No.169/2010 and 152/2011) (hereinafter referred to as "the Methodology)

The financial statements represent separate financial statements.

#### **Basis of measurement**

The financial statements have been prepared using the basis for measurement specified in the Methodology for each separate type of asset, liability, income or expenses. The bases for their measurement are described in details in the note, below.

The financial statements have been prepared on the historical cost basis except for:

• The assets available for sale measured at fair value;

The preparation of these financial statements in conformity with NBRM's Methodology requires usage of certain critical accounting estimates. It also requires the Bank's management to make judgment that affects the application of the accounting policies. The areas that involve a higher level of judgment or complexity, or areas where the assumptions and estimates are significant to the financial statements are disclosed in Note d: Use of estimates and judgments.

#### Functional and reporting currency

The financial statements have been prepared as at and for the year ended 31 December 2010. Except as indicated the current and the comparative data reported in these financial statements are presented in denar thousand ("MKD" or "Denar"). The Denar is the Bank's functional currency.

#### c) Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these financial statements, except as explained in note 1 d), which addresses change in accounting estimates and policies.

## c.1) Foreign currency transactions

Transactions in foreign currencies are translated into denars at the official exchange rates of NBRM at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated into Macedonian denars at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in denars at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the spot exchange rate at the end of the period.

Foreign currency differences arising on retranslation of the amounts in foreign currencies are recognized in profit or loss. The middle exchange rates used for translation were as follows:

	<u>31 December 2012</u>	31 December 2011
1 EUR	61.5000 denar	61.5050 denar
1 USD	46.6510 denar	47.5346 denar
1 CHF	50.9106 denar	50.5964 denar

#### c.2) Interest

Interest income and expense are recognized in the profit or loss using the effective interest method. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability (or, where appropriate, a shorter period) to the carrying amount of the financial asset or liability.

The effective interest rate is determined at the initial recognition of the asset or liability and shall not be subsequently changed.

The calculation of the effective interest rate includes all fees and points paid or received transaction costs, and discounts or premiums that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or liability.

Interest income and expense presented in the income statement include:

- interest on financial assets and liabilities measured at amortised cost calculated on an effective interest rate basis;
- interest on available-for-sale investment calculated on an effective interest rate basis.

## c.3) Fees and commissions

Fees and commission income and expenses that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Other fees and commission income, including financial services provided by the Bank in respect of foreign currency settlements, domestic and foreign payment operations, guarantees, letters of credit, credit card operations and other services, are recognized as the related services are performed. When a loan commitment is not expected to result in withdrawing the loan, the related loan commitment fees are recognized on a straight-line basis over the commitment period.

Other fees and commission expense relates mainly to financial service that Bank received, which are expensed as the services are received.

#### c.4) Dividends

Dividend income is recognized when the right to receive income is established.

## c.5) Lease payments made

Payments made under operating leases are recognized in profit or loss as expense over the term of the lease. Lease incentives received are recognized as an integral part of the total lease expense, over the term of the lease.

#### c.6) Income tax expense

According the Macedonian tax regime income tax comprises two components:

- Tax on dividends distributed basis for calculation of tax is dividend paid
- Tax on non-deductible expenses basis for calculation of income tax is the amount of non-deductible expenses determined with "Rulebook for calculation and payment of income tax and prevention of double taxation or double exeption" reduced by the amount of tax credit. Tax on non-deductible expenses is paid during the year with monthly advanced payments calculated on the basis of the balance of non-deductible expenses for the previous year. At the end of the reporting period, final calculation for non-deductible expenses is prepared for the current year and reconciliation with the advanced payments is made in order to determine the final tax obligation.

Consequently, the tax regime caused some implications in presentation of the tax in the financial statements which are summarized below:

#### Tax on dividends distributed

Tax on dividends distributed is considered as income tax under the International Accounting Standard 12 – Income Tax addopted in Republic of Macedonia (IAS 12).

Recognition of this type of income tax is consistent with the recognition of dividend obligation (recognized when the dividend is paid and/or announced). Provisions for income tax rising from dividend distribution are not recognized until dividends are announced and/or paid.

When the tax on distributed dividends arises from advance dividends, paid before the reporting date, income tax is recognized and presented in the Income Statement after the profit and loss before tax line as income tax.

When tax on distributed dividends rises from retained earnings, it is recognized and presented in the statement of changes in equity.

#### Tax on non-deductible expenses

Tax on non-deductible expenses is tax which is not included in IAS12. Consequently, such a tax expense is presented within the other operating expenses and related liabilities/receivables are presented in other assets/liabilities in the Balance Sheet.

#### Recognition of tax provisions

In case of uncertain tax liabilities, provisions are made in accordance with International Accounting Standard 37 – Provisions, contingent liabilities and contingent assets, addopted in Republic of Macedonia (IAS 37).

Such provisions are not presented as deferred assets or deferred liabilities, but as other assets or other liabilities.

Recognition/derecognition of such tax provisions (which is not income tax) is presented as other operating expenses.

## c.7) Financial assets and liabilities

## (i) Recognition

The Bank initially recognizes loans and advances, deposits and borrowed funds on the date at which they are originated, at cost. All other financial assets and liabilities are initially recognized on the trading date at which the Bank becomes a party to the contractual provisions of the instrument.

#### (ii) Classification

The Bank classifies its financial assets in the following categories: loans and advances, available for sale financial assets and financial assets held to maturity. The Management classifies its investments at initial recognition.

#### (iii) Derecognition

The Bank derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that qualify for derecognition that is created or retained by the Bank is recognised as a separate asset or liability.

The Bank derecognizes financial liabilities when its contractual obligations are settled, cancelled or expired.

## (iv) Offsetting

Financial assets and liabilities are offset and the net amount presented in the balance sheet when, and only when, the Bank has a legal right to set off the recognized amounts and it intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under the accounting standards, or for gains and losses arising from a group of similar transactions.

## (v) Amortized cost measurement

The amortized cost of a financial asset or liability is the amount at which the financial asset or liability is measured at initial recognition, minus principal repayments, plus or minus the cumulative amortization using the effective interest method of any difference between the initial amount recognized and the maturity amount, minus any reduction for impairment.

#### (vi) Fair value measurement

The fair values of the quoted investments in an active market are based on the currently quoted prices. If a market for a certain financial instrument is not active (and for unquoted securities), the fair value is determined by the Bank using the valuation techniques. The valuation techniques include net present value techniques, discounted cash flow method, comparation with the similar instruments for which the market prices is available and pricing models.

#### c.8) Identification and measurement of impairment

At each reporting date the Bank assesses whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired. Financial assets are impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the assets, and that the loss event has an impact on the future cash flows on the assets that can be estimated reliably.

The Bank determines impairment losses according the Decision for credit risk management (Official Gazette nr. 17/2008, 31/2009 and 91/2011). According this decision, the Bank classifies all individually active balance and off-balance positions by grouping together according the level of the credit risk and estimates the impairment losses.

Objective evidence that financial assets (including equity securities) are impaired can include default or delinguency by a borrower, restructuring of a loan by the Bank on terms that the Bank would not otherwise consider, indications that the borrower or issuer of security is under bancruptcy, disappearance of active market for a security, or other obvious information for group of assets such as adverse changes in payment status of the

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borrower or issuer of securities in the group, or economic conditions that correlate with defaults on groups obligations.

Impairment losses are recognized in the profit and loss and are reflected in the account for impairment losses on loans and receivables. Interest on impaired assets continues to be recognized as amortization of the discount.

If the impairment loss decreases in the subsequent period, the impairment loss is reversed through profit and loss.

### Investments available for sale

Impairment losses on investments available for sale is recognized by transferring the difference between the amortized cost and current fair value from the statement of comprehensive income and reserves in the equity to Income Statement. If in a subsequent period the impairment loss on available for sale debt securities decrease, impairment loss is reversed through profit and loss.

Any subsequent increase in the fair value of impaired available for sale equity securities is recognized in other comprehensive income.

## c.9) Cash and cash equivalents

Cash and cash equivalents include cash balance on hand, demand deposits with banks, time deposits with banks with original maturity of less than three months, cash deposited with the National Bank of the Republic of Macedonia ("NBRM") and highly liquid financial assets with original maturities of less than three months, which are subject to insignificant risk of changes in their fair value, and are used by the Bank in the management of its short-term commitments.

Cash and cash equivalents are carried at amortized cost in the balance sheet.

#### c.10) Non current assets classified as held for sale

Non-current assets that are expected to be recovered primarily through sale rather than through continuing use are classified as held for sale. Immediately before classification as held for sale, the assets are re-measured in accordance with the Bank's accounting policies.

Thereafter generally the assets are measured at the lower of their carrying amount and fair value less cost to sell. Impairment losses on initial classification as held for sale and subsequent gains or losses on re-measurement are recognised in profit or loss. Gains are not recognised in excess of any cumulative impairment loss.

## c.11) Loans and advances

Loans and advances are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and that the Bank does not intend to sell immediately or in the near term. They arise when the Bank approves cash or services directly to the customers without intend for exchange of receivables.

Loans and advances are initially measured at fair value plus incremental direct transaction costs, and subsequently measured at their amortised cost using the effective interest method.

## c.12) Investments

Investment securities are initially measured at fair value plus direct transaction costs, and subsequently accounted for depending on their classification.

#### Held to maturity financial assets

Held-to-maturity investments are non-derivative assets with fixed or determinable payments and fixed maturity that the Bank has the positive intent and ability to hold to maturity. If the Bank sale significant amount of financial assets held-to-maturity before its mature, it would result in the reclassification of all financial assets available for sale, and would prevent the Bank from classifying investment held to maturity for the current and the following two financial years.

However, sales and reclassifications in any of the following circumstances would not trigger a reclassification:

- sales or reclassifications that are so close to maturity that changes in the market rate of interest would not have a significant effect on the financial asset's fair value;
- sales or reclassifications after the Bank has collected substantially all of the asset's original principal;
- sales or reclassifications attributable to non-recurring isolated events beyond the Bank's control.

## Available for sale financial assets

Financial assets available-for-sale are those that are not held for trading, that are not approved by the Bank, or are held to maturity. Available for sale financial assets are those intended to be held for an undefined period of time and can be sold if the Bank has a liquidity gap or there is a change in the interest rate, foreign exchange rate or market prices.

Available for sale investments are carried at fair value except the unquoted equity securities whose fair value cannot be reliably measured, that are carried at cost less impairment loss.

Fair value changes are recognised directly in equity until the investment is sold or impaired, whereupon the cumulative gains and losses previously recognised in equity are recognized in profit or loss. However, the interest calculated by using the effective interest rate method, as well as the foreign exchange gains and losses of monetary assets classified as available for sale are recognised in the profit or loss. The dividends on available for sale securities are recognised in the profit or loss when the Bank becomes entitled to the dividend.

## c.13) Foreclosed assets

Foreclosed assets are property and equipment which the Bank forecloses on the basis of uncollectible receivables. The Bank records these assets in accordance with the Decision for accounting and regulatory treatment of foreclosed assets (Official Gazette of the Republic of Macedonia no.79/2007 and no.74/2012).

At initial recognition foreclosed assets are recorded at appraised value less expected cost for sale which will be charged to the bank and the cost value of the foreclosed assets whichever is lower.

After the initial recognition the Bank is obliged at least at annual basis to assess the value of the existing assets and to recognize impairment loss in the Income Statement equal to at least the higher between:

- difference between the appraised value less costs for sale and the initial accounting value less total impairment loss and
- 20% of initial accounting value less total impairment loss.

## c.14) Property and equipment

## (i) Recognition and measurement

Items of property and equipment are measured at cost less accumulated depreciation and impairment losses. The cost includes expenditures that are directly attributed to the acquisition of the asset. The software necessary for normal functioning of certain property or equipment is recognized as part of that property or equipment.

When parts of an item of property or equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

The gain or loss on disposal of an item of property and equipment is determined by comparing the proceeds from disposal with the carrying amount of the item of property and equipment, and are recognised within other income or other expenses in profit or loss.

## (ii) Subsequent costs

The cost of replacing part of an item of property or equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Bank and its cost can be measured reliably. The costs of the day-to-day servicing of property and equipment are recognised in profit or loss as incurred.

## (iii) Depreciation

Depreciation is calculated on straight-line bases in order to allocate the cost of the property and equipment over the useful lives of each part of an item of property and equipment.

Depreciation rates, based on the estimated useful lives for the current and comparative periods are as follows:

	2012	2011
	%	%
Computer equipment	20	20
Telecommunication equipment	15	15
Office furniture	20	20
Vehicles	25	25
Investments in property under lease	25	25
Other equipment	10	10

Depreciation methods, useful lives and residual value are reviewed at each financial year-end and adjusted if appropriate.

## c.15) Intangible assets

## (i) Recognition and measurement

Intangible assets acquired by the Bank are stated at cost less accumulated amortisation and the accumulated impairment loss. Cost related to development of new products that are based on a contracted relations and are expected to generate future economic benefits for the Bank, and in the same time are clearly included in internal projects with determined characteristics such as duration, goals, expected market segments that will be covered with that products and which can be reliably measured, are capitalized. Initially, they are measured at cost, and subsequently are amortised over their useful life.

## (ii) Subsequent expenditure

Subsequent expenditure on intangible assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed in the profit or loss as incurred.

#### (iii) Amortization

Amortization is recognised on straight-line bases over the estimated useful life of the intangible assets.

The amortization rates based on the estimated useful lives for the current and comparative periods are as follows:

	2009	2008
	%	%
Purchased software	15	25
Other intangible assets	10-20	20

Amortisation methods, useful lives and residual value are reviewed at each financial year-end and adjusted if appropriate.

## c.16) Leased assets – lessee

Leased assets are classified as:

- (i) Financial lease when substantially all risks and rewards of the ownership of the asset are transferred, regardless of whether the ownership has been transferred or is planned to be transferred, and
- (ii) Operating lease all other assets taken under lease. These leased assets are not recognized in the Bank's balance sheet.

Upon initial recognition the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Currently, the Bank has only operating lease and the payments are recognised as expense, or income in case of sublease, in the income statement.

## c.17) Impairment of non – financial assets

The Bank's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. For an asset that does not generate significant independent cash flows, the recoverable amount is determined for the cash-generating unit, to which the asset belongs.

A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

## c.18) Deposits, borrowed funds, debt securities issued and subordinated liabilities

Deposits, debt securities issued and the subordinated liabilities are the Bank's source of debt funding.

The Bank classifies capital instruments as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instrument.

Deposits, debt securities issued subordinated liabilities and borrowed funds are initially measured at fair value plus incremental direct transaction costs related to the acquisition or issue of the financial liability. Subsequently they are measured at their amortized cost using the effective interest method.

#### c.19) Provisions

A provision is recognized in the balance sheet if, as a result of a past event the Bank has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation.

This item includes the long term provision and other long term liabilities not related to the deferred income tax or derive from borrowings or other financial activities. Types of items mostly included in this category are the calculation and provisions for:

- Off balance sheet credit exposures
- Settlement of court and other Bank's disputes
- Restructuring plans
- Onerous agreements

In general, provision should be recgonised if and only if:

- The Bank has a current liability (legal or constructive) towards other party (identified party or the public) as a result of a past event.
- There is a probabilty (over 50%) that the Bank will face a resource outflow in order to settle certain liability
- The Bank can reliably estimate the amount of the liability.

The provisions presenting hidden reserves or are not economically justified shall not be recognised.

#### Valuation

An inherent characteristic of the long term provisions is that the amount at which the liability will be settled and the time of settlement very often shall be estimated. The carrying amount of these liabilities is determined based on the best estimation of the amount and the time of the expected settlement of the liability. When the effect of the time is significant, the provision amount is the present value (discounted based on the long term rate of the borrowing funds of the Bank) of the expected costs for liability settlement.

In the income statement, the costs related to the provisions should be presented net of the recognised payment.

Provisions shall be subject to review at each reporting date and shall be adjusted in order to reflect the most appropriate current estimation. The change of the liability from one period to another shall include the change in the estimated amount or the settlement period, change in the applied discount rate and the different exchange rate used. The increase of the provision as a result of discounting is recognised as expense. The other net liability change which is presented at the previous reporting date is presented as increase or decrease of the expense regarding the liability.

## c.20) Employee benefits

## (i) Defined contribution plans

The Bank contributes to its employees' post retirement plans as prescribed by the national legislation for social security. Contributions, based on salaries, are made to the national Pension Fund and the mandatory private pension funds, responsible for the payment of pensions. There is no additional liability in respect of these plans. Obligations for contributions to defined contribution pension plans are recognised as an expense in profit or loss when they are calculated.

## (ii) Short-term benefits

Short term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Bank has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

## (iii) Other long-term employee benefits

In accordance with local regulations the Bank pays two average salaries to its employees at the moment of retirement and a jubilee awards according the terms determined with the General collective agreement. The long-term employee benefits are discounted to determine their present value. There is no additional liability in respect of post retirement.

## c.21) Share capital, reserves and dividends

## (a) Ordinary shares

Ordinary shares are classified as equity.

#### (b) Incremental costs

Incremental costs directly attributable to the issue of equity instruments are recognised as a deduction from equity.

#### (d) Repurchase of share capital

When share capital recognised as equity is repurchased, the contributions paid, including the directly attributable costs is recognises as a deduction from equity. Repurchased shares are classified as treasury shares and are presented as deduction from total equity. When treasury shares are sold subsequently the amount received is recognizes as an increase on equity, and the resulting surplus or deficit of the transaction is transferred to/from share premium.

## (e) Fair value reserve for available for sale investments

The fair value reserve includes the change in the fair value of available-for-sale investments, until the investment is derecognised.

#### (f) Retained earnings

Retained earnings include the retained earnings from current and previous periods.

### (g) Dividends

Dividends are recognized as a liability in the period in which they are declared by the Company's shareholders.

## c.22) Earnings per share

The Bank presents basic and diluted earnings per share data for its ordinary shares. Basic earnings per share is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the period. Diluted earnings per share is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

## c.23) Managed funds

The Bank manages with assets on behalf and for account of legal entities and citizens and holds and invests the funds by the directions of the customers. The Bank receives fee and commission income for these services and these assets are not recognized in the financial statements of the Bank as they do not represent assets of the Bank.

## d) Use of estimates and judgments

Preparation of financial statements requires managerial judgments, estimates and assumptions that impact the application of policies and the presentation of assets and liabilities, income and expenses. The actual results might differ from theses estimates.

The estimates and assumptions are constantly reviewed. The changes of the accounting estimations are recognised in the period in which the change of the estimations is performed and in the future periods if the change influences the future periods.

Information related to managerial judgments and critical estimates in application of the accounting standards that has significant influence to the financial statements is presented below:

## Impairment of loans and advances

Assets accounted for at amortised cost are assessed for impairment on a basis described in accounting note c.8.

The Bank reviews its loan portfolio to assess impairment at least on a quarterly basis. In determining whether an impairment loss should be recorded in the profit and loss the Bank makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in a group.

The Bank's Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

Collectively assessed impairment allowances cover credit losses inherent in portfolios of loans and advances with similar credit risk characteristics when there is objective evidence to suggest that they contain impaired loans and advances, but the individual impaired items cannot yet be identified.

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In assessing the need for collective loan loss allowances, management considers factors such as credit quality, portfolio size, concentrations, and economic factors, In order to estimate the required allowance, assumptions are made to define the way inherent losses are modeled and to determine the required input parameters, based on historical experience and current economic conditions. The accuracy of the allowances depends on how well these estimate future cash flows for specific counterparty allowances and the model assumptions and parameters used in determining collective allowances.

## Allowance for impairment of available for sale equity investments

The Bank determines that available-for-sale equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgement. In making this judgement, the Bank evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

## Determining the fair values

The determination of fair value for financial assets and liabilities for which there is no observable market price and which fair value cannot be reliably measured, requires the use of valuation techniques. For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgment depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

## e) Changes in accounting policies, accounting estimates and adjustments

## Changes in accounting policies

During the year ended 31 December 2012 the Bank has no changes in accounting policies and estimates

## Correction of error

During the year 2012 the Bank made retroactive correction of transactions which were inappropriately recorded as other assets, intangible assets and property and equipment which actually represent expenses. Corrections were performed retroactively in 2012 and they caused additional expenses in amount of MKD 13.773 thousand for year 2010, and decrease of depreciation cost and impairment losses in total amount of MKD 1.702 thousand for year 2011

The following table summarizes the corrections in Balance Sheet (Statement of Financial Position) as a result of error:

In MKD thousand	Other assets	Intangible assets	Property and equipment	Retained earnings/ (Accumulated loss)
Balance at 1 January 2011, as previously reported	35,374	33,449	38,371	(469,719)
Impact of the correction of error at 1 January 2011	(2,768)	(9,976)	(1,029)	(13,773)
Restated balances at 1 January 2011	32,606	23,473	37,342	(483,492)
Balances at 31 December 2011, as previously reported	35,722	31,571	33,961	(559,303)
Impact of the correction of error at 1 January 2011	(2,768)	(9,976)	(1,029)	(13,773)
Effect on the Income Statement	28	1,674		1,702
Restated balance at 31 December 2011	32,982	23,269	32,932	(571,374)

Effect on the Statement of Comprehensive Income (Income Statement) is as follows:

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In MKD thousand	Notes	2012	2011
Decrease in impairment loss on financial assets		-	28
Decrease in depreciation cost		-	1,674
Effect on the Income Statement		-	1,702

## f) Compliance with the positive regulation

Due to temporary fall in the amount of own funds under the statutary limit of MKD 310,000 thousand the Governer of NBRM in 2011 issued Decision no. 8494 on 03.11.2011 in which the Supervisory Board is required to prepare and submit Improvement plan, with measures worked out in details, activities and due dates to achieve them as well as maintaining own funds in amount not lower than the statutory amount. The plan prepared by the Bank was accepted by NBRM with Decision no. 8929 from 24.11.2011. In September 2012 the Bank received Decision no. 7720 amending the Decision 8929 regarding credit activities and maintenance of liquid assets. The Bank is obliged to submit reports to NBRM every 10 days for the maintenance of the liquid assets.

According the Improvement plan in March 2012, the parent company of the Bank paid EUR 250,000 equivalent of MKD 15,375 thousand as subordinated loan.

In order to meet the Improvement plan in May 2012, the parent company of the Bank decided to write-off the subordinated loan in amount of EUR 1,750,000 equivalent to MKD 107,834 thousand and to form special reserve for loss covering. This special reserve was used for covering the accumulated losses of the Bank. This decision was confirmed on the Shareholders Meeting which was held on 21 May 2012.

Also on the Shareholders Meeting on 21 May 2012 was reached a decision for issuing of shares in a public offering in amount of EUR 2,000,000.

In July 2012 the Bank obtained new subordinated loan in amount of EUR 800,000 from the parent company Alfa Finance Holding, Bulgaria, and in September 2012 the Bank issued new 2,401 shares on public offering at nominal value of EUR 500 in total amount of EUR 1,200,500 equivalent to MKD 74,025 thousand.

On 31 March 2012 and 30 June 2012 Banks own funds were below the statutory minimum of MKD 310,000 thousand, but with the decision for write-off of the subordinated loans and with the new share issue, the Bank is in compliance with the Improvement plan and Decision no. 8929 from NBRM.

As at 31 December 2012 the Bank is in compliance with the statutory minimum for own funds.

During 2013 the Bank has signed a contract for new subordinated loan in the amount of EUR 1,000,000 from the parent company Alfa Finance Holding, out of which an amount of EUR 150,000 is withdrawn in March 2013.

## g) Risk management disclosures

The Bank is exposed to various types of financial risks during its activities. Taking risks is basis of every financial business and operating risks are inevitable consequence. Therefore the purpose of the Bank is to achieve and appropriate balance between risk and asset return and minimize potential adverse effects from the financial operations.

The Bank is exposed to following types of risks:

- Credit risk,
- Market risk (interest risk and currency risk),
- Liquidity risk and other operating risks,
- Risk related with maintaining minimum capital adequacy (8%) and maintanance of own funds at prescribed level of minimum MKD 310 million.

Quantitative information for each type of risk are presented separately in notes 2.1, 2.2, 2.3, 2.3.1, 2.3.2, 2.3.3 и 3.

## h) Subsequent events

Starting from 1 January 2013 according the amendments of the Law on trade companies, the Bank should allocate 5% of net profit for the year as statutory reserve, until the reserve of the Bank reaches one tenth of issued capital. After the reporting date there are no other events of significant importance which should be presented in the financial statements.

## 2. Risk management disclosures

The Bank is exposed to various types of financial risks during its activities. Taking risks is basis of every financial business and operating risks are inevitable consequence. Therefore the purpose of the Bank is to achieve and appropriate balance between risk and asset return and minimize potential adverse effects from the financial operations.

This note presents information about the Bank's exposure to each of these risks, objectives, policies and processes for measuring and managing the risks of the Bank. Оваа белешка претставува информација за изложеноста на

## Framework for risk management

Management activities of financial risks include character analysis, evaluation, acceptance and management. The Bank's risk management policies are established to identify and analyze the risks faced by the Bank, to set appropriate limits and controls, as well as to monitor risks and adherence to limits through reliably and modern information system. Risk management policies and systems are reviewed regularly to reflect changes in market conditions, products and best practice.

The system of risk management is consistent with the provisions of the legislation relating to risk management that assumes a clear organizational structure (clearly defined tasks, responsibilities and appropriate communication of the management and the appropriate organizational units involved in risk management), effective process of risk management and effective system of internal control and audit.

In the organizational structure of the system of risk management, Risk Management Committee functions as a separate body.

Risk Management Committee establishes short-and long-term strategies for managing all types of material risks to which the Bank is exposed during its operation, establish and monitor the implementation of policies to manage risks and make suggestions for their review, monitor Bank regulations governing risk management and compliance of system of risk management of the Bank with those regulations.

The Risk Management Committee continuously evaluates and monitors the risk profile of the Bank and determine acceptable levels of exposure to risk potential losses in order to minimize, to set and regularly review limits the exposure of certain types of risks, monitor results of the stress-testing the effects of actions taken on the basis of these results and monitors the effectiveness of the internal control and risk management.

Risk Management Committee functions are facilitated by internal audit.

The Internal Audit Department is responsible for the independent review of risk management and the manner of their control. The Internal Audit undertakes both regular and periodic audits of internal controls and procedures for risk management and presents the results to the Audit Committee.

The most important types of risk to which the Bank is exposed to are credit risk, liquidity risk, market risk and other operating risks. Market risk includes currency risk, interest rate risk and other market risks.

#### 2.1. Credit risk

Credit risk is the most significant risk for the bank, so the Management carefully reviews its exposure to credit risk.

Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Bank's loans and advances to customers and other banks issued letter of guarantees and credits and investment securities.

In function of more succesfull credit risk management, Banks takes into consideration every asset of the Bank which represents exposure to credit risk. Also the Banks takes into consideration all elements of credit risk exposure: individual obligor default risk and associates entities, country and industry risk, concentration to certain exposure risk etc.

## Credit risk management

The Management Board delegates its responsibility for credit risk management to the Credit Committee which approves all loan exposures up to EUR 150 thousand. All credit exposures over EUR 150 thousand are approved by the Supervisory Board.

Different Bank's departments and divisions (Corporate clients Sector, Retail Sector, Legal Department) in close cooperation with the Risk Management Sector are responsible for control of the Bank's credit risk, including:

- *Preparation of credit policies* covering collateral requirements, credit worthiness assessment, classification upon risk category and reporting, documentary and legal procedure and compliance with regulatory and statutory requirements.
- *Control and assessment of the credit risk.* Corporate clients Sector, Retail Sector and Risk Management Sector monitor all risk exposures related to the determined limits, prior to facilities being committed to customers.
- *Monitoring the concentration exposure* to geographic and industrial segments (for loans and advances), and by issuer, by credit rating from institutions, markets and country's liquidity (for investments).
- *Classification of Bank's credit exposure* based on the risk of financial loss faced by the Bank and focusing to risk management. The risk classification system is used in determining where impairment losses may be required.

The current risk classification framework includes five grades reflecting different levels of risk and the available collateral (A, B, C, D, and E).

The criteria for classification of claims in different risk categories are as follows:

## Risk category A shall include:

- Claims on the National Bank the Republic of Macedonia, the European Central Bank and governments and central banks of other countries with credit ratings at least A-(S & P, Fitch) or A3 (Moody's);
- Credit risk exposure to clients whose current financial standing and the estimated future cash inflows do not put at stake its further business and the possibility to settle the current and future liabilities to the bank;
- Credit risk exposure to a client which settles its liabilities within the maturity period or with a delay of not more than 30 days and for which the bank did not make any claim restructuring over the last two years; and
- Credit risk exposure fully collateralized by first-class collateral instrument.

## Risk category B shall include:

- Credit risk exposure to a client whose cash inflows are considered by the bank, on the basis of creditworthiness assessment, to be sufficient for full settlement of the due liabilities, irrespective of the current financial weaknesses, and that there are no signs for further deterioration of the client's condition and
- Credit risk exposure to a client which most often settles its liabilities with a delay of 31 to 60 days, or with an exception from 61 to 90 days, if the delay is only occasional within the interval form 61 to 90 days, and for which the bank did not make any claim restructuring within the last six months.

## Risk category C shall include:

- Credit risk exposure to a client whoe cash flows are considered inadequate for regular settlement of the due liabilities
- Credit risk exposure to an inadequately capitalized client
- Credit risk exposure to a client with inadequate maturity structure of the assets and the liabilities
- Credit risk exposure to a client for whom the bank does not have an access to all required and updated information necessary to assess the creditworthiness of the client.
- Credit risk exposure to a client whose liabilities have been restructured.
- Credit risk exposure to a client who most often settles its liabilities with a delay of 61 to 120 days, or with an exception from 121 to 180 days, if the delay is only occasionally within the interval of 121 to 180 day.
- Credit risk exposure to a client non-financial person claims based on financial credit entity with a credit rating equal to or lower than CCC + (S & P, Fitch) or Caa1 (Moody's) or a person with a higher credit rating, but is based in a country whose credit rating is equal to or lower than CCC + (S & P, Fitch) or Caa1 (Moody's);
- Credit risk exposure to a client non-financial person claims based on financial loan from person who is not established credit rating but is based in a country whose credit rating is equal to or lower than B-(S & P, Fitch) or B3 (Moody's) or is based in a country which is not a defined credit rating;

Notwithstanding, the bank can not classified exposure of lines 7 and 8 in the risk category C, if:

- Exposure is based on the customs guarantee or warranty for tender.
- Financial credit is less than 31.000.000 (if the financial loan is given in foreign currency is taken into account MKD equivalent of a loan) or
- Financial credit is equal or greater to / from 31.000.000 MKD and the bank's exposure is greater than the amount of financial credit and the bank made impairment or carved allowance, in the amount of at least 25% of the financial loan.

## Risk category D shall include:

- Credit risk exposure to an illiquid client
- Credit risk exposure to a client whose creditors written off their claims thereon,
- Credit risk exposure to a client under bankruptcy, from which the bank expects to collect its claims partially.
- Credit risk exposure to a client under liquidation procedure
- Credit risk exposure, the collection of which depend on the foreclosure of the collateral instruments,
- Credit risk exposure where there are expectations that the bank would collect only a portion of its claims on the client
- Credit risk exposure to a client who most often settles its liabilities with a delay of 121 to 270 days, or with an exception with occasional delay of over 270 days.
- Credit risk exposure to a client (including governments and central banks) with credit rating equal to or lower than CCC + (S & P, Fitch) or Caal (Moody's);
- Credit risk exposure to a client with credit rating higher than the rating of item 8 of this sub, but based in a country whose credit rating is equal to or lower than CCC + (S & P, Fitch) or Caa1 (Moody's) and
- Credit risk exposure to a client who not specified credit rating but is based in a country whose credit rating is equal to or lower than B-(S & P, Fitch) or B3 (Moody's) or is based in a country which is not credit rating is determined.

Notwithstanding, the bank cannot classify the exposure of items 8, 9 and 10 in risk category "D" if it comes to off-balance requests based on customs warranty or guarantee to tender.

#### Risk category E shall include:

- Credit risk exposure to a client who settles its liabilities with a delay of over 270 days or is in default,
- Credit risk exposure to a client under bankruptcy, not collateralized by a high quality collateral instrument,
- Credit risk exposure subject to lawsuit.
- Credit risk exposure where there are firm expectations that the bank will not be able to collect fully its claims on the client or that it will collect only an insignificant portion.
- *Monitoring of the compliance* with established legal and internal limits on banks' exposure to credit risk, including those for exposure to the type provision, exposure to country risk, exposure to banks and financial institutions etc.

Defined limits are monitored and subject to revision annually or more frequently if necessary.

Limiting credit risk or the defined limits are approved by the Supervisory Board. Exposure to credit risk is also managed through regular analysis of the ability of users of credit and the credit to meet contingent liabilities to the Bank in respect of interest and principal.

## Risk Management Sector prepares monthly reports for the Bank's exposure to credit risk:

- Total on-balance and off-balance sheet exposure to credit risk segments (credit cards, corporate clients, individuals, banks and financial institutions)
- Total on-balance and off-balance sheet exposure to credit risk status of the claim regularly due, dysfunctional,
- The value of the impairment of the value or allowance for segments
- Structure of total assets (on-balance and off-balance sheet) exposure to credit risk by the risk categories,
- Amount of nonperforming portfolio in segments
- Review of the Bank's exposure to credit risk states and cities (geographical concentration)
- Review of the 20 largest exposures to customers non-financial entities,
- Review of the 20 largest exposures to customers individuals,
- Review of non-performing receivables from customers non-financial entities and activities undertaken for their collection,
- Review of the 20 largest non-performing advances to customers individuals and activities undertaken for their collection,
- Report on the collection of non-functional requirements during the analyzed period (month) and diagram to move the collection of these receivables in the period analyzed,
- Report on the movement of assets exposed to credit risk during the analyzed period,
- Exposures greater than 5% of their own funds,
- Indicators of the quality of the loan portfolio of Capital Bank compared to the banking sector in general and the sector of small banks and are regularly submitted to Risk Management Committee.

Based on the reports and analysis, Risk Management Committee makes recommendations for taking action to reduce the Bank's exposure to credit risk.

The Bank employs a range of policies and practices to reduce or limit the credit risk. As one of the most traditional and most common ways to reduce credit risk by providing loans to provide adequate resources. The Bank implements guidelines on the acceptability of certain types of assets.

Basic types of collateral for loans and advances are:

- Deposit / depots, bank and premier corporate guarantee.
- Mortgage or lien on real property residential buildings, office buildings and other real property
- Pledge of movable property vehicles, equipment, inventory and so on.
- Financial instruments (debt and equity).

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Loans to corporate clients and long-term loans to individuals are insured, approved overdraft of transaction accounts and credit cards issued to individuals are secured by guarantors and / or bonds in the full amount of principal, interest and other costs. In order to minimize the credit loss the bank requires additional collateral from customers in case identifies indicators of impairment for the relevant individual loans and advances.

Overall, the Bank does not require collateral for loans and advances to banks. Debt securities, treasury bills and other eligible bills are generally unsecured.

The relevant departments are required to implement credit policies and procedures of the Bank. They, in cooperation with the Department of Risk Management are responsible for the quality of its loan portfolio, as well as monitoring and controlling all credit risks.

Internal Audit undertakes regular audits of department work with corporate clients and departments to develop business and individuals.

## Policies for impairment and provisioning

Provision for impairment at year-end derived from each of the internal rating as explained in the section on credit risk management.

Internal ranking helps the management in determining the existence of objective evidence of impairment under IAS 39, based on the criteria set out by the Bank:

- Failure to comply with contractual obligations for payment of principal or interest;
- Cash flow difficulties experienced by the borrower;
- Breach of contract or credit terms;
- Initiation of bankruptcy proceedings
- Deterioration of the borrower's competitive position and
- Reduction in the value of guarantees security

#### 2.1 Credit Risk

#### A Analysis of maximum exposure of credit risk

		d advances anks	Loans and a		financia	nents in al assets trading	financia	nents in al assets e for sale	financial	ments in assets held aturity		nd cash ralents	Fees comm receiv	ssions	Other	assets	Off balanc	e exposure	Tota	al
in MKD thousand	year 2012	previous year 2011	current year 2012	previous year 2011	year 2012	previous year 2011	current year 2012	previous year 2011	current year 2012	previous year 2011	current year 2012	previous year 2011	current year 2012	previous year 2011	current year 2012	previous year 2011	current year 2012	previous year 2011	current year 2012	previous year 2011
Carrying amount of individually significant exposures, before impairment on individual basis	2012	2011		2011	2012	2011		2011	2012	2011		2011		2011		2011		2011		2011
risk category A risk category B risk category C risk category D	-	-	768.631 43.500 24.056 14.408	340.433 16.245 13.666 4.789	-	-	2.087	2.036	-	- - -	- - -	11.530 - - -	274 51 30 17	167 75 12 10	689 23 24 2	4.354 17.094 7 2	136.306 995 44 0	20.412 2.084 226 0	905.900 44.569 24.154 16.515	376.896 35.499 13.911 6.837
risk category E  Allowance for impairment	-	-	8.060 858.655 (46.212)	10.283 385.416 (23.809)	-	-	7.363 9.450 (7.494)	7.301 9.337 (6.936)	-	-	-	11.530 (115)	69 441 (80)	173 437 (153)	15.909 16.647 (15.942)	25 21.482 (1.814)	0 137.345 (1.530)	0 22.722 -515	31.401 1.022.539 (71.258)	17.782 450.925 (33.342)
Carrying amount of individually significant exposures, less allowance for impairment	-	-	812.443	361.607	-	-	1.956	2.401	-	-	-	11.415	361	284	706	19.668	135.815	22.207	951.282	417.583
Carrying amount of collectively impaired exposures, before impairment on collective basis																				
Individually non-significant exposures (small loan portfolio) Individually significant exposures not individually	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-	-	-		-
impaired	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Allowance for impairment Carrying amount of collectively impaired exposures, less allowance for impairment	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-	-	-
Carrying amount of due receivables - not impaired	-	-	-	-	-	-	-	-	-	-	-	-	-	•	-	-	-	-	-	-
Aging structure of due receivables – not impaired 15-30 days	-	-	-	_	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
31-90 days 91-180days nad 181days	-	-	-	-			-		-	-	-	-	-			-	-	-	-	-
Carrying amount of due receivables - not impaired	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Not due receivables – not impaired Restructured receivables																				
Other receivables Carrying amount of not due			31.553 31.553	14.872 14.872	_	-	74.390 74.390	5.490 5.490		-	162.729 162.729	184.163 184.163	31 31	2	5.476 5.476	3.853 3.853	1.840 1.840	10.422 10.422	276.019 276.019	218.802
receivable – not impaired Total carrying amount of receivables with credit risk before allowance for impairment	-	-	890.208	400.288	-	-	83.840	14.827	-	-	162.729	195.693	472	439	22.123	25.335	139.185	33.144	1.298.558	669.727
Total allowance for	-	-	(46.212)	(23.809)	-	-	(7.494)	(6.936)	-	-	-	(115)	(80)	(153)	(15.942)	(1.814)	(1.530)	(515)	(71.258)	(33.342)
Total carrying amount of receivables with credit risk, less allowance for impairment	-	-	843.996	376.479	-	-	76.346	7.891	-	-	162.729	195.578	392	286	6.182	23.521	137.655	32.629	1.227.301	636.385

#### 2.1 Credit Risk - continued

#### B Collateral value (fai value)

#### in MKD thousands

 $Credit\ exposure\ that\ is\ assessed\ for\ individually\ impairment$ First class collateral

cash deposits (in depot and/or restricted to the bank's accounts) Government securities

Public unconditional guarantees

Bank guarantees

Guarantees from insurance companies and insurance policies

Corporate guarantees (except banking and insurance)

Guarantees from individuals

Mortgage of property

Property for its own usage (apartments, houses) business property

Mortgage on movable property

Other types of collateral

Total credit exposure that is assessed for individually impairment

Credit exposures assessed for collectively impairment

First class collateral instruments for

cash deposits (in depot and/or restricted to the bank's accounts) Government securities

Government unconditional guarantees

bank guarantees

guarantees from insurance companies and insurance policies Corporate guarantees (except banking and insurance)

Guarantees from individuals

Mortgage on property

Property for its own usage (apartments, houses)

Business property

Mortgage on movable property

Other types of collateral

Total credit exposure assessed for collectively impairment

	l advances to anks	Loans and ad	vances to banks vances to other omers	Investments in fit held for to		Investments assets avail		Investments assets held		Cash and cas	h equivalents	Other receivables		Tot	tal
current year 2012	previous year 2011	current year 2012	previous year 2011	current year 2012	previous year 2011	current year 2012	previous year 2011	current year 2012	previous year 2011	current year 2012	previous year 2011	current year 2012	previous year 2011	current year 2012	previous year 2011
-	-	59.186 3.577	30.759 131	-	-	-	-	-	-	- 1	-	-	-	59.186 3.577	30.759 131
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
-	-	9.179	-	-	-	-	-	-	-	- :	-	-	-	9.179 -	-
-	-	897.275 283.481	375.272 610.322	:	-	-	-	-	-			-	-	897.275 283.481	375.272 610.322
-	-	511.882 1.166.122 2.930.704	6.322 615 1.023.421	-	-	-	-	-			-	-	-	511.882 1.166.122 2.930.704	6.322 615 1.023.421
	-	2.930.704	1.023.421	-	-	-	-	-	-	-	-	-	-	2.930.704	1.023.421
-	_	-	_	_	_	_	_	_	-	_	-	_	-		-
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-		-	-	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
-	-	-		-	-	-	-	-	-	-	-	-	-		-
-	-	-	-	-	-	-	-	-	-	-		-	-	-	-

## 2.1 Credit Risk - continued

#### C Concentration of credit risk by industry and geographic location

		s and to banks		d advances customers	financial a	nents in assets held rading	financi	ments in al assets e for sale	financial	nents in assets held aturity		and cash valents	Fees comm receiv		Other re	ceivables		alance	To	tal
in thousand MKD	current	previou	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous	current	previous		previous
	year	s year	year	year	year	year	year	year	year	year	year	year	year	year	year	year	year	year	current year 2012	year
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	year 2012	2011
Nonresidents	-	-	-	-	-	-			-	-	-	-				-			-	-
Agriculture, hunting and forestry	-	-	539	-	-	-			-	-	-	-	0	1	20	-	-		559	1
Mining and quarrying	-	-	2,254	3,431	-	-			-	-	-	-	16	0		_	-		2,270	3,431
food industry	-	-	9,350	1,931	-	-			-	-	-	-	1	1		_	-		9,351	1,932
textile industry and clothing manufacturing and Footwear	-	-	22,008	24,363									1	0			-		22,009	24,363
chemical industry producing building materials and																				
processing fuels	_	-	16,360	149			858	812					0	0			2,513		19,732	962
Production of metal machinery tools and equipment	-	-	2,660	3,653			231	284					0	19			_		2,891	3,956
Other Manufacturing	-		1,086	1,380									10	1			32	19	1,128	1,400
Electricity supply gas steam and air conditioning	-	-	68,029	_	-	-			-	-	-	-	1			8	1		68,031	8
Supply with water remove of wastewater, waste managemen	t																			
and remediation activities of the environment	_	-	2,708	_									2				_		2,710	-
Construction	-	-	100,407	38,814	-	-	693	1,025	-	-	-	-	48	6			12,318	777	113,466	40,622
Wholesale and retail trade, repair of motor vehicles and																				
motorcycles	-	-	259,705	87,741	-	-	175	279	-	-	-	-	95	45	66	3,993	74,349	4,978	334,391	97,036
Transport and storage			22,548	11,743									64	69		8	163	150	22,774	11,970
buildings for accommodation and food service activities	_	-	8,281	3,132	_	_			_	_	-	-	6	2			_		8,287	3,134
Information and Communications			24,838	13,059	_	_			_	_			1	11		659	1,070	1,222	25,909	14,951
Financial and insurance activities			30,584	1,036	_	_	74,390	5,490	_	_	162,729	195,578	2	1	18	15,401	_		267,724	217,505
Activities related to real estate	_	-	15,710	24,477	_	_			_	_	_	_	1	1		2,131	9,207		24,918	26,609
Stru~ni, nau~ni i tehni~ki dejnosti			13,880	5,359									10	4		3	1,914	105	15,804	5,471
Administrative and support service activities			12,149	4,885									66	32			1,830	1,720	14,045	6,637
Public administration and defense, mandatory social																				
assurance	_	_	_	_	_	_			_	_	_	_		0			_		_	0
Education	_	_	556	186	_	_			_	_	_	_	1	1			12,187		12,744	187
Activities for health and social care	_	-	3,175	599	_	_			_	_	-	-	0	0			_		3,175	599
Arts entertainment and recreation			372	_									1	0	1	1	_		373	1
Other service activities	_	_	3,524	4,006	_	_			_	_	_	_	1	1		_	_	60	3,525	4,067
Activities of households that produce goods and perform a																				
variety of services for own needs	_	_	_	_	_	_			_	_	_	_	_				_		_	_
Activities of extra-territorial organizations	_	_	_	_	_	_			_	_	_	_	_				_		_	_
individuals	-	-	223,272	146,534	_	_			_	_	-	_	64	90	6,076	1,318	22,071	23,598	251,483	171,539
Sole proprietors and individuals who are not considered as			,	.,,==											,	, ,	,		,	,
traders	-	-	_	_	_	_			_	-	-	-	_				_		_	_
Total	-	-	843,995	376,478	-	-	76,347	7,890	-	-	162,729	195,578	392	286	6,181	23,521	137,655	32,628	1,227,299	636,380

#### 2.1 Credit Risk - continued

#### D Concentration of credit risk by industry and geographic location

	advances to banks I other customers		financial assets finan		financia	Investments in financial assets wailable for sale Investment financial as		al assets	Cash and cash		Pobaruvawa za provizii i nadomesti		Other receivables		Off balance exposures		Total			
In thousands MKD	current year 2012	previous year 2011	current year 2012	previous year 2011	current year 2012	previou s year 2011	current year 2012	previous year 2011	current year 2012	previou s year 2011	current year 2012	previous year 2011	current year 2012	previous year 2011	current year 2012	previous year 2011	current year 2012	previous year 2011	current year 2012	previous year 2011
Geographical location																				
Republic of Macedonia	-		843.996	376.478	-	-	76.346	7.891	-	-	112.381	149.453	392	286	6.181	23.521	137.655	32.628	1.176.952	590.256
EU Member States	-	-	-	-	-	-	-	-	-	-	50.348	46.124	-	-	-	-	-	-	50.348	46.124
Europe (other) Member countries of OECD	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(excluding European countries	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other (detailed separately the exposure																				
that represents more than 10% from																				
the total credit exposure)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total	-	-	843.996	376.478	-	-	76.346	7.891	-	-	162.729	195.578	392	286	6.181	23.521	137.655	32.628	1.227.300	636.380

## 2.2. Liquidity risk

Liquidity risk is the risk for the bank to become incapable to provide sufficient funds for settlement of its short term liabilities when such liabilities fall due, or to provide such funds at much higher costs.

## Management of liquidity risk

The Bank's liquidity management is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and emergency conditions, without incurring unacceptable losses or risking damage to the Bank's reputation.

Department for treasury, liquidity and securities trading, monitors Bank's liquidity and current market conditions on a regular basis.

This Department receives information from other departments regarding the liquidity profile of their financial assets and liabilities and details of other projected cash flows arising from projected future business. Assets and liquidity Division then maintains a portfolio of short-term liquid assets, comprised of short-term liquid investment securities, to ensure appropriate liquidity of the Bank. The bank can successfully meet with unexpected net cash outflows by selling securities and accessing additional funding sources.

All politics and procedures for management of liquidity risk which are prepared by Risk Management Sector in cooperation with Department for treasury, liquidity and securities trading are subject to review and approval from Department of Risk Management and Supervisory Board.

The daily liquidity position and market conditions are regularly monitored. Daily reports cover the liquidity position of the Bank. Liquidity reports are submitted to the NBRM on a monthly basis.

## Exposure to liquidity risk

The Bank has access to diverse sources of funds. Funds are provided using a wide range of instruments including deposits share capital and a wide range of deposit products.

The Bank intends to maintain a balance between the continuity of funding and flexibility through the usage of liabilities with a different period of maturities. The Bank continually assesses the liquidity risk by identifying and monitoring the changes in funding required for meeting the operating goals and targets set in the Bank strategy.

In addition the Bank holds a portfolio of liquid assets as part of its liquidity risk management strategy.

# 2.2 Liquidity Risk Analysis according the maturity of financial assets and liabilities (residual maturity)

in MKD thousand 2012 current year	Up to 1 month	1 to 3 months	3 to12 months	1 to 2 years	2 to 5 years	Over 5 years	Total
Financial assets							
Cash and cash equivalents	356,173	-	-	20,426	-	-	376,599
Trading assets	-	-	-	-	-	-	-
Financial assets at fair value through profit and loss							
designated upon initial recognition	-	-	_	-	-	-	-
Derivative assets held for risk management	-	-	_	-	-	-	-
Loans and advances to banks	-	-	_	-	-	-	-
Loans and advances to customers	26,945	29,512	291,714	320,747	182,910	38,077	889,905
Investment securities	83,903	-	_	-	-	-	83,903
Investment in associated entities	-	-	-	-	-	-	-
Income tax receivables (current)	-	-	-	-	-	-	-
Other receivables	26,680	-	_	-	-	-	26,680
Pledged assets	-	-	-	-	-	-	-
Deferred tax assets	-	-	-	-	-	-	-
Total financial assets	493,701	29,512	291,714	341,173	182,910	38,077	1,377,087
Financial liabilities Trading liabilities Financial liabilities at fair value through profit and loss designated upon initial recognition	-	-	-	-	-	-	-
	-	-	-	-	-	-	-
Derivative liabilities held for risk management Deposits from banks	-	-	-	-	-	-	-
Deposits from customers	280,909	146,216	295,198	200,532	147,414	3,075	1,073,344
Debt securities issued	280,909	140,210	293,176	200,332	147,414	3,073	1,073,344
Borrowings	_	_	_			_	
Subordinated liabilities	_	_	_			49,850	49,850
Income tax liabilities (current)	_	_	_	_	_	-17,030	15,050
Deferred tax liabilities	_	_					_
Other liabilities	5,148	_	_	_	_	_	5,148
Total financial liabilities	286,057	146,216	295,198	200,532	147,414	52,925	1,128,342
<b>y</b>	200,007	1.0,210	2,0,170	200,002	,	02,720	1,120,012
Off balance sheet items							
off balance assets							-
off balance liabilities	17,878	13,967	101,673	18,689	10,712	_	162,919
GAP	207,644	(116,704)	(3,484)	140,641	35,496	(14,848)	248,745

Capital Bank AD Skopje

2 Liquidity Risk -continued							
Analysis according the maturity of financial assets and							
	Up to 1	1 to 3	3 to 12		2 to 5		
in MKD thousand	month	months	months	1 to 2 years	years	Over 5 years	Total
2011 previous year)							
Financial assets							
Cash and cash equivalents	301,595	-	-	15,660	-	-	317,255
Trading assets		-	-	-	-	-	-
Financial assets at fair value through profit and loss							
designated upon initial recognition	-	-	-	-	-	-	-
Derivative assets held for risk management	-	-	-	-	-	-	-
Loans and advances to banks	-	-	-		-	-	-
Loans and advances to other customers	21,463	24,728	132,593	75,499	113,038	33,320	400,641
Investments securities	14,826	-	-	-	-	-	14,826
Investments in associated entities	-	-	-	-	-	-	-
Income tax receivables (current)	-	-	-	-	-	-	-
Other receivables	20,594	-	-	17,094	-	-	37,688
Pledged assets	-	-	-	-	-	-	-
Deferred tax assets	-	-	-	-	-	-	-
Total financial assets	358,478	24,728	132,593	108,253	113,038	33,320	770,410
Fig i al 11-1-114							
Financial liabilities							
Trading liabilities Financial liabilities at fair value through profit and loss	-	-	-	-	-	-	-
designated upon initial recognition							
designated upon mittal recognition	-	-	-	-	-	_	_
Derivatives held for risk management	_	_	_	_	_	_	_
Deposits from banks	_	_					_
Deposits from other customers	159,635	83,708	231,499	76,888	10,771	_	562,501
Debt securities issued	-	-	231,100		-	_	
Borrowings	_	_	_	_	_	_	_
Subordinated liabilities	_	_	_	_	_	93,571	93,571
Income tax liabilities (current)	_	_	_	_	_	-	-
Deferred tax liabilities	-	_	_	-	-	-	-
Other liabilities	14,213	_	_	_	_	_	14,213
Total financial liabilities	173,848	83,708	231,499	76,888	10,771	93,571	670,285
off balance sheet items							
off balance assets	-	-	-	-	-	-	-
off balance liabilities	33,697	-	3,524	102			37,323
GAP	184,630	(58,980)	(98,906)	31,365	102,267	(60,251)	100,125

### 2.3. Market risk

Market risk is the risk that changes in market prices, such as interest rate, equity prices, foreign exchange rates and credit margin (not relating to changes in the debtor's / security issuer's credit capability) will affect the Bank's income or the value of its financial instruments. The objective of market risk management is to manage and control the market risk exposures within acceptable parameters, while optimizing the return.

### 2.3.1. Analysis of sensitivity of assets and liabilities on the market risk

In accordance with the nature, size and complexity of the financial activities performed, the bank performs stress testing of its exposure to market risk, (changes in interest rate, foreign exchange rates in order to assess the potential impact of one or more internal or external risk factors on the value of the assets and liabilities or the level of capital and capital adequacy.

The bank performs stress testing at least on 31.12. and if necessary more frequently, on other date.

Stress-testing is based on choice of extreme scenarios that may be specific to the bank (internal factors) and those that may result from market conditions in which the bank operates (external factors).

Stress tests also include effects of worsening of credit portfolio of the bank as a result of changes in interest rates on loans, or changes in value foreign currency (indirect currency risk).

Depending on the results of stress-testing, Board of directors take appropriate action determined organs, organizational units or persons responsible for carrying out those activities.

Based on changes in the risk profile, bank revised the scenarios that are used in stress testing.

The bank performs documentation of results, and their notification to the National Bank of Macedonia.

The effects of analysis of sensitivity of assets and liabilities to changes on market risk are presented in Table 2.3.A.

The bank does not assess the risk of the price of financial instruments held for trading in accordance with the methodology for determining capital adequacy; the Bank does not have a trading portfolio.

#### 23 Market rick

### 2,3,1 Analysis of reconciliation of the interest rates of financial assets and liabilities (without trading portfolio and derivatives)

A Analysis of reconciliation of the interest rates of financial assets and liabilities

	profit / loss	own funds	Risk-weighted assets	rate of capital adequacy
2012 (current year)	In MKD thousand	In MKD thousand	In MKD thousand	In %
Amount before sensitivity analysis strest testing as of				
31.12.2012	(115,547)	321,532	1,078,556	29,81%
effects of application scenarios	( - )-	- /	,,	. )
Risk of changes in exchange rates				
depreciation rate in relation to other currencies				
10%	2,234	323,766	1,113,232	29.08%
15%	3,351	324,883	1,130,569	28.74%
30%	6,702	328,234	1,182,583	27.76%
Risk of changes in interest rates				
change the nominal interest rate				
growth 1,5 %	146	321,678	1,078,556	29.82%
growth 2 %	195	321,727	1,078,556	29.83%
growth 2,5 %	243	321,775	1,078,556	29.83%
risk of changes in market prices for investment in own				
securities				
combined scenarios				
compined security				

### 2,3 Market risk - continued

### 2,3,1 Analysis of reconciliation of the interest rates of financial assets and liabilities (without trading portfolio and derivatives)

### A Analysis of reconciliation of the interest rates of financial assets and liabilities

	profit / loss	own funds	Risk-weighted assets	rate of capital adequacy
2011 (Previous year)	In MKD thousand	In MKD thousand	In MKD thousand	In %
Amount before sensitivity analysis strest testing as of 31.12.2011	(89.584)	313.888	631.147	50,00
effects of application scenarios				
Risk of changes in exchange rates				
depreciation rate in relation to other currencies				
10%	(4.535)	309.353	618.817	49,99
15%	(6.802)	307.086	616.550	49,81
30%	(13.605)	300.283	609.747	49,25
Risk of changes in interest rates				
change the nominal interest rate				
growth 1,5 %	99	313.987	631.147	49,75
growth 2 %	132	314.020	631.147	49,75
growth 2,5 %	165	314.053	631.147	49,76
risk of changes in market prices for investment in own securities				
securites				
combined scenarios depreciation rate in relation to other currencies				
10% (resulting in an increase of non-performing loans of 5% with % impairment of 25%	(4.847)	309.041	617.570	50,04
15% (resulting in an increase of non-performing loans of 10% with % impairment of 50%	(8.673)	305.215	612.809	49,81
30% (resulting in an increase of non-performing loans of 5% with % impairment of 75%	(22.022)	291.866	598.525	48,76

# 2.3.2. Exposure to risk from changes of interest rate on financial assets and liabilities (without trading assets)

In its assessment the exposure of risk from changes in interest rates, the Bank takes into account all positions of all the banking activities that are sensitive to changes in interest rates as a result of which they can affect their profits and capital.

The Bank is exposed to the risk of interest rate fluctuations as a result that the interest-bearing assets and interest-bearing liabilities are due or their interest rate is changed in different period of time or in different amounts. In case of assets and liabilities with floating interest rate, the Bank is also exposed to basic risk, arising from the different changing of the floating interest rate, such as the savings interest rate, LIBOR and different types of interest

Asset and liabilities risk management activities are conducted in the aspect of the Bank's sensitivity to interest rate changes. In general, the Bank is asset sensitive because of the major part of the interest - bearing assets and liabilities the Bank holds the right for simultaneously changing the interest rates. In the circumstances when the interest rates are decreasing, the interest margins will be decreased also, as a result that the liabilities interest rates will decrease with a lower percentage compared to assets interest rates. However the actual effect will depend on various factors, including stability of the economy, environment and level of the inflation

Quantified information about the Bank's exposure to the risk of interest rate risk are given:

- Table 2.3.2.A Analysis of the risk of changing interest rates on financial assets and liabilities (excluding assets held for trading) Analysis of sensitivity to interest rates and
- Table 2.3.2.B Analysis of the risk of changing interest rates on financial assets and liabilities (excluding assets held for trading-Analysis of compliance in interest rates.

### 2,3 Market risk - continued

### 2.3.2. Analysis of reconciliation of the interest rates of financial assets and liabilities (without trading portfolio and derivatives)

### A Analysis of reconciliation of the interest rates

**REPORT**The change in the economic value of portfolio of banking activities

vo 000 MKD

			current year 2012	privious 2011
	Position	Валута	Износ	
	1	2		
1,1	NET WEIGHTED POSITION FOR CURRENCY CHF (FIR + WIR + AIR)	CHF	-4	-1
1,2	NET WEIGHTED POSITION FOR CURRENCY EUR (FIR + WIR + AIR)	EUR	-8.884	-14.706
1,3	NET WEIGHTED POSITION FOR CURRENCY MKD (FIR + WIR + AIR)	MKD	1.635	-607
1,4	NET WEIGHTED POSITION FOR CURRENCY MKDklEUR ((FIR + WIR + AIR))	MKDklEUR	3.217	10.536
1,6	NET WEIGHTED POSITION FOR CURRENCY GBP (FIR + WIR + AIR)	GBP	-70	
1,9	NET WEIGHTED POSITION FOR CURRENCY MKDklUSD (FIR + WIR + AIR)	MKDklUSD	4	15
1,1	NET WEIGHTED POSITION FOR CURRENCY USD (FIR + WIR + AIR)	USD	-105	-221
2	WEIGHTED TOTAL VALUE - change the economic value of portfolio of banking activities $(1.1 + 1.2 + 1.3 + 1.4 + 1.6 + 1.9 + 1.10)$		4.207	-4.985
3	OWN FUNDS		351.942	313.888
4	WEIGHTED TOTAL VALUE/OWN FUNDS (2/3*100)		1,20%	-1,59%

### 2.3 Market risk - continued

### 2.3.2 Analysis of reconciliation of the interest rates of financial assets and liabilities (without trading portfolio and derivatives)

### B. Analysis of reconciliation of the interest rates

In MKD thousand	Up to 1 mouth	1 to 3 months	3 to 12 months	1 to 2 years	2 to 5 years	Over 5 years	total interest bearing assets / liabilities
2012 (current year)							
Financial assets							
Cash and cash equivalents	179,202	-	-	-	-	-	179,202
Financial assets at fair value through profit and							
loss designated upon initial recognition	-	-	-	-	-	-	-
Loans and advances to banks	-	-	-		-	-	-
Loans and advances to other customers	39,063	35,380	718,173	609	1,942	5,209	800,376
Investment in securities	164,259	-	-	-	-	-	164,259
Other assets	-	-	-	-	-	-	-
Total Interest sensitive funds	382,524	35,380	718,173	609	1,942	5,209	1,143,837
Financial liabilities							
Financial assets at fair value through profit and							
loss designated upon initial recognition	-	-	-	-	-	-	-
Deposits from banks							-
Deposits from other customers	94,847	143,587	617,009	5,000	3,835	-	864,277
Debt securities issued	-	-	-	-	-	-	-
Borrowings	-	-	-	-	-	-	-
Subordinated liabilities							
	-	-	-	-	-	49,200	49,200
Other liabilities	103,865	-	ı	-	-	•	103,865
Total Interest sensitive liabilities	198,711	143,587	617,009	5,000	3,835	49,200	1,017,342
Net balance sheet position	183,812	(108,207)	101,164	(4,391)	(1,893)	(43,991)	126,496
off-balance active interest sensitive positions							
	-	-	-	-	-	-	-
off -balance pasive interest sensitive positions							
	-	-	-	-	-	-	-
net off-balance position	-	-	-	-	-	-	-
							-
Total net position	183,812	(108,207)	101,164	(4,391)	(1,893)	(43,991)	126,496

### 2.3 Market risk -continued

### 2.3.2 Analysis of reconciliation of the interest rates of financial assets and liabilities (without trading portfolio and derivatives)

### B.Analysis of compliance in the interest rates

In MKD thousand	Up to 1 mouth	1 to 3 months	3 to 12 months	1 to 2 years	2 to 5 years	Over 5 years	total interest bearing assets / liabilities
2011 (previous year)							
Financial assets							
Cash and cash equivalents	88.941	-	-	-	-	-	88.941
Financial assets at fair value through profit and							
loss designated upon initial recognition	-	-	-	-	-	-	-
Loans and advances to banks	-	-	-		-	-	-
Loans and advances to other customers	21.526	23.649	127.817	54.231	102.070	33.947	363.240
Investment in securities	130.236	-	-	-	-	-	130.236
Other receivables	-	-	-	-	-	-	-
Total Interest sensitive funds	240.703	23.649	127.817	54.231	102.070	33.947	582.417
Financial liabilities							
Financial assets at fair value through profit and							
loss designated upon initial recognition	-	-	-	-	-	-	-
Deposits from banks							-
Deposits from other customers	130.008	83.462	222.499	66.744	17.173	-	519.886
Debt securities issued	-	-	-	-	-	-	-
Borrowings	-	-	-	-	-	-	-
subordinated liabilities							
	-	-	-	-	-	92.258	92.258
Other liabilities	-	-	-	-	-	-	-
Total Interest sensitive liabilities	130.008	83.462	222.499	66.744	17.173	92.258	612.143
Net balance sheet position	110.695	(59.813)	(94.682)	(12.513)	84.897	(58.311)	(29.727)
off-balance active interest sensitive positions	-			_	_	-	
off -balance pasive interest sensitive positions							
on -balance pasive interest sensitive positions	_	_	_	_	_	_	_
net off-balance position	-	-	-	-	-	-	-
Total net position	110.695	(59.813)	(94.682)	(12.513)	84.897	(58.311)	(29.727)

### 2.3.3. Currency risk

The currency risk is a risk of loss due to a change in the cross-currency exchange rates and/or change of the value of the Denar relative to the value of other foreign currencie. The bank is exposed to currency risk through transactions in foreign currency. The Bank ensures that the net exposure to currency risk is kept to an acceptable level by buying or selling foreign exchange for short-term deviations.

At least once a year, the Bank performs stress testing based on the choice of more or less extreme scenarios to assess the impact of one or more internal or external risk factors on the Bank's exposure to currency risk, or the level of regulatory capital adequacy and the Bank's capital. The implementation of stress testing, the Bank covers all items denominated in foreign currencies and foreign exchange indexed.

It is assumed two scenarios;

- 1. Depreciation rate in relation to all other currencies by 10%, 15% and 30% -
- 2. Appreciation rate against all other currencies by 10%, 15% and 30%

The analysis is an assessment of the impact that such changes would cause the positions of assets denominated in foreign currency positions denominated in foreign exchange indexed, and the positions of liabilities denominated in foreign currencies and items denominated in foreign exchange indexed, and in Depending on which position is better to produce a net positive or negative cash flows that increase or reduce own funds.

The application of these scenarios includes:

- Effects of exchange rate differences from changes in the exchange rate against other currencies, the amount of which is directly corrected amount of own funds,

The application of these scenarios not includes:

- The effects of changes in the amount of the allocated amount in the balance sheet and off-balance sheet positions with a currency component
- Indirect effects of the deterioration of the credit portfolio of the Bank as a result of a possible depreciation rate, and the customer would face difficulties in repayment of loans, in which case the currency risk takes the form of credit risk (the currency induced credit risk).

The effects of the first scenario, are given in

Table 2.3. - Analysis of the sensitivity of assets and liabilities to changes in market risk

### 2.3 Market risk - continued

### 2.3.3 Currency risk

	MKD	EUR	USD	list separately the currencies that represent more than 10% of SD total monetary assets / liabilities				n 10% of the	Other	Total
in MKD thousand	WIKD	EUK	USD		total illoi	ictai y assets /	nabilities		currencies	Total
2012 (current year)										
Monetary assets										
Cash and cash equivalents	264,746	74,522	30,321	-	-	-	-	-	7,010	376,599
Trading assets				-	-	-	-	-	_	-
Financial assets at fair value through profit and loss										
designated upon initial recognition				-	-	-	-	-	-	-
Derivative assets held for risk management				-	-	-	-	-	_	-
Loans and advances to banks				-	-	-	-	-	-	-
Loans and advances to other customers	521,595	315,676	383	-	-	-	-	-	-	837,654
Investment securities	71,895	4,449		-	-	-	-	-	-	76,344
Investment in associated entities				-	-	-	-	-	_	-
Income tax receivables (current)				-	-	-	-	-	-	-
Other receivables	10,101	144	203	-	-	-	-	-	-	10,448
Pledged assets				-	-	-	-	-	-	-
deferred tax assets				-	-	-	-	-	-	-
Total monetary assets	868,337	394,791	30,907	-	-	-	-	-	7,010	1,301,045
Monetary liabilitiesi										_
Trading liabilities	_	_	_	_	_	_	_	_	_	_
Financial liabilities at fair value through profit and loss										
designated upon initial recognition	_	_	_	_	_	_	_	_	_	_
designated upon minum recognition										
Derivative liabilities held for risk management	-	-	-	-	-	-	-	-	-	-
Deposits from banks	-	-	-	-	-	-	-	-	_	-
Deposits from other customers	720,650	312,970	33,979	-	-	-	-	-	5,745	1,073,344
Debt securities issued	-	-	-	-	-	-	-	-	-	-
Borrowings	-	-	-	-	-	-	-	-	_	-
Subordinated liabilities	-	49,850	-	-	-	-	-	-	_	49,850
Liabilities for income tax (current)	-	-	-	-	-	-	-	-	_	-
Deferred tax liabilities		-	-	-	-	-	-	-	-	-
Other liabilities	5,148	-	-	-	-	-	-	-	-	5,148
Total monetary liabilities	725,798	362,820	33,979	ı	-	-	-	-	5,745	1,128,342
Net position	142,539	31,971	(3,072)	-	-	-	-	-	1,265	172,703

### 2.3 Market risk - continued

### 2.3.3 Currency risk

				list separately the currencies that represent more than 10% of			n 10% of the	Other		
	MKD	EUR	USD		total mon	etary assets /	liabilities		currencies	Total
in MKD thousand									currences	
2011 (previous year)										
Monetary assets										
Cash and cash equivalents	217.874	77.879	20.305	-	-	-	-	-	1.080	317.138
Trading assets	-	-	-	-	-	-	-	-	-	-
Financial assets at fair value through profit and loss										
designated upon initial recognition	-	-	-	-	-	-	-	-	-	-
Derivative assets held for risk management	-	-	-	-	-	-	-	-	-	-
Loans and advances to banks	-	-	-	-	-	-	-	-	-	-
Loans and advances to other customers	132.985	240.600	662	-	-	-	-	-	-	374.247
Investment securities	2.470	5.421		-	-	-	-	-	-	7.891
Investment in associated entities	-	-	-	-	-	-	-	-	-	-
Income tax receivables (current)	-	-	-	-	-	-	-	-	-	-
Other receivables	35.365	156	201	-	-	-	-	-	-	35.722
Pledged assets	-	-	-	-	-	-	-	-	-	-
deferred tax assets	-	-	-	-	-	-	-	-	-	-
Total monetary assets	388.694	324.056	21.168	-	-	-	-	-	1.080	734.998
Monetary liabilitiesi										
Trading liabilities	-	-	-	-	-	-	-	-	-	-
Financial liabilities at fair value through profit and loss										
designated upon initial recognition	-	-	-	-	-	-	-	-	-	-
Derivative liabilities held for risk management	-	-	-	-	-	-	-	-	-	-
Deposits from banks	-	-	-	-	-	-	-	-	-	-
Deposits from other customers	345.649	187.628	28.883	-	-	-	-	-	341	562.501
Debt securities issued	-	-	-	-	-	-	-	-		-
Borrowings	-	-	-	-	-	-	-	-	-	-
Subordinated liabilities	-	93.571	-	-	-	-	-	-	-	93.571
Liabilities for income tax (current)	-	-	-	-	-	-	-	-	-	-
Deferred tax liabilities	-	-	-	-	-	-	-	-	-	-
Other liabilities	14.130	83	-	1	1	1	-	-	-	14.213
Total monetary liabilities	359.779	281.282	28.883	-	-	-	-	-	341	670.285
Net position	28.915	42.774	(7.715)	-	-	-	-	-	739	64.713

### 3. Capital Adequacy

Capital adequacy and prescribed initial capital are internally followed by the Bank on a monthly basis, using techniques based on the guidelines of the NBRM for the purposes of supervision.

Reports of capital adequacy ratio and amount of own funds are submitted to the NBRM on a quarterly basis.

Capital adequacy ratio, the ratio between the total risk-weighted assets and regulatory capital, the bank maintains over prescribed rate of 8%.

The total risk-weighted assets is the sum of:

- Assets weighted credit risk standardized approach;
- Weighted assets and currency risk;
- Weighted assets operational risk using the basic indicator approach.

Capital requirement for credit, currency and operational risk, are calculated in accordance with the methodology for determining capital adequacy.

The bank owns fund is a sum of core capital and supplementary capital as follows:

### Core capital includes:

- Paid and subscribed shares and
- Accumulated losses from previous years less the deductions:
- Loss at the end of the year and trademarks

### Additional capital includes:

- Revaluation reserves
- Subordinated liabilities

While determining the amount of own funds, the Bank comply with the following restrictions:

- -The amount of additional capital may not exceed the amount of core capital
- The amount of subordinated instruments that are part of the supplementary capital cannot exceed 50% of the share capital.

During the year there were no significant changes in the Bank's approach to capital management.

# **Report** for own funds

in 000 MKD in 000 MKD No. Description 2012 2011 Core capital Paid-in and subscribed common and noncumulative preference 782.489 856.514 shares and premium on sale of such shares 782.489 856.514 Nominal value 1.1.1 Nominal value of common shares 856.514 0 1.1.2 Nominal value of noncumulative preference shares 0 0 0 1.2 Premium 0 1.2.1 Premium on common shares 0 0 1.2.2 Premium on noncumulative preference shares 0 0 -463.540 -469.719 2 Reserves and retained profit or loss 2.1 Reserve fund 0 0 2.2 Retained profit restricted to distribution to shareholders 0 0 2.3 Accumulated loss from previous years 463.540 469.719 2.4 Current profit 0 0 3 Positions arising from consolidation 0 0 3.1 Minority shares 0 0 3.2 Reserves from exchange rate differentials 0 0 3.3 Other differences 0 0 4 Deductions 121.168 91.621 4.1 Loss at the year end or current loss 115.547 89.584 4.2 Own shares 0 0 2.037 4.3 Intangible assets 5.621 4.4 Difference between the amount of required and made impairment/special 0 0 4.5 Amount of unallocated impairment and special reserve as a result of acco 0 0 4.6 Unrealized loss on equity securities available for sale 0 0 4.7 Other deductions 0 0 I CORE CAPITAL 271.806 221.149

**Report** for own funds

		in 000 MKD	in 000 MK
No.	Description	2012	2011
	Additional capital		
_	Paid-in and subscribed cumulative preference shares and premium	0	0
	on such shares	U	U
	Nominal value	0	0
	Premium	0	0
-	Revaluation reserve	526	481
	Hybrid capital instruments	0	0
8	Subordinated instruments	49.200	92.258
9	Amount of subordinated instruments that may be included in the	49.200	92,258
	additional capital I	49.200	92.236
II	ADDITIONAL CAPITAL	49.726	92.739
	Deductions from core capital and additional cap	oital	
10	Capital investments in other banks or financial institutions of over 10%	0	0
	of the capital of such institutions	0	0
	Investments in subordinated and hybrid capital instruments and other	0	0
	instruments of institutions referred to in 10	0	0
12	Aggregate amount of investments in capital, subordinated and hybrid	0	0
	instruments and other instruments exceeding 10% of (I+II)	0	0
	Investments in insurance and reinsurance companies of over 10% of the	0	0
	capital in such institutions	0	0
	Investments in financial instruments issued by the insurance and		
	reinsurance companies in which the Bank owns over 10% of the capital	0	0
	of such institutions		
15	Amount of excess of limits on investments in nonfinancial institutions	0	0
		0	0
16	Positions arising from consolidation (negative amounts)	0	0
	DEDUCTIONS	0	0
IV	Core capital after deductions	271.806	221.149
V	Additional capital after deductions	49.726	92.739
	Own funds	-	
VI	Core capital	271.806	221.149
	Additional capital	49.726	92.739
	OWN FUNDS	321.532	313.888

### 3 Capital adequacy - continued

CAPITAL ADEQUACY (VI/V)

# **Report** on capital adequacy ratio

in 000 MKD in 000 MKD No Description 2012 2011 3 1 3 CREDIT RISK WEIGHTED ASSETS Credit Risk Weighted Assets with standardized approach 939.260 578.003 Capital requirement for credit risk cover 2 75.141 46.240 **CURRENCY RISK - WEIGHTED ASSETS** II Aggregated foreign currency position 25.455 53.144 3 4 Net position of gold 0 0 5 Capital required for currency risk 2.036 4.252 Currency risk weighted assets 25.455 53.144 OPERATIONAL RISK-WEIGHTED ASSETS Ш Capital requirement for operational risk with using of basic 7 5.795 0 Capital requirement for operational risk with using of 8 0 0 standardized approach 9 Operational risk weighted assets 72.436 0 OTHER RISK-WEIGHTED ASSETS IV 0 10 0 Capital requirement for commodity risks Capital requirement for market risks 11 0  $\mathbf{0}$ (11.1+11.2+11.3+11.4+11.5) Capital requirements for risk of positioning 11.1 0 0 (11.1.1+11.1.2+11.1.3+11.1.4) Capital requirement for specific risk of investments in debt 11.1.1 0 0 Capital requirement for general risk of investments in debt 11.1.2 0 0 11.1.3 Capital requirement for specific risk of investments in equities 0 0 11.1.4 0 0 Capital requirement for general risk of investments in equities Capital requirement for settlement/delivery risk 11.2 0 0 Capital requirement for counterparty risk 0 0 11.4 Capital requirement for exceeding of exposure limits 0 0 Capital requirement for market risks arising from option 11.5 0 0 positions Capital requirement for other risks (10+11) 12 0 0 Other risk weighted assets 13 0 0 RISK-WEIGHTED ASSETS 1.037.151 631.147 14 Capital requirement for risks 82.972 50.492 OWN FUNDS VI 321.532 313.888

0,31

0,50

### 4. Segment reporting

Segment reporting is by primary operating segments, concentartion of total revenues and expenses by significant customers and concentration by secondary geographic areas.

- **4.1.** Primary operating segments reported by the Bank are:
  - Retail banking loans, credit cards, demand and term deposits, payment operations etc.;
  - Corporate banking (business with non-financial and financial entities) loans, term deposits, letter of guarantees and letter of credit, payment operations, derivatives etc.;
  - Investment banking assets management, consulting services, services related to issuing securities etc.
  - Other, not included above.

Quantified information on reporting segments – primary operating segments - Table 4A

- **4.2** Concentarion of total revenues and expenses by major clients with 10% and more participation in total revenues/expenses of the Bank *Table 4B*
- **4.3.** Secondary geographic areas reported by the Bank are:
  - Republic of Macedonia;
  - Member countries of European Union;
  - Other European countries, outside European Union;
  - Countries outside Europe, members of OECD;
  - Other countries.

Quantified information on reporting segments - secondary geographic areas Table 4C

# 4 Segment reporting A Operating segments

		Operating segi	ments		Other insignificant	XX 11 ( )	Total
in MKD thousand	Retail banking	Corporate banking	Investment banking	Liquidity	operating segments	Unallocated	Total
2012 (current year)							
Net interest income /(expense)	(5,954)	41,755	-	(2,062)	-	-	33,739
Net fees and commissions income / (expense)	4,690	13,208	-	(5,285)	-	-	12,613
Net trading income	-	-	-	-	-	-	-
Net income from other financial instruments recorded at fair							
value	-	-	-	-	-	-	-
Other operating income	-	-	38	-	-	5,576	5,614
Income realized between segments	-	-	-	-	-	-	-
Total income by segments	(1,264)	54,963	38	(7,347)	-	5,576	51,966
Impairment loss on financial assets, on net basis	(1,936)	(35,337)	(623)	117	-	(1,237)	(39,016)
Impairment loss on non-financial assets, on net basis	-	-	-	-	-	(14,919)	(14,919)
Depreciation	-	-	-	-	-	(15,443)	(15,443)
Restructuring costs	-	-	-	-	-		-
Costs for investment in real estate and equipment	-	-	-	-	-		-
Other expenses	-	-	-	-	-	(98,135)	(98,135)
Total expenses by segments	(1,936)	(35,337)	(623)	117	-	(129,734)	(167,513)
Financial result by segment	(3,200)	19,626	(585)	(7,230)	-	(124,158)	(115,547)
Income tax							-
Profit/(loss) for the financial year							(115,547)
Total assets by segment	235,427	581,500	166,213	315,808		109,007	1,407,955
Unallocated assets per segment	-	-	-	-	-	-	-
Total assets	235,427	581,500	166,213	315,808	-	109,007	1,407,955
T . 11: 13:2: 1	<b>50.4.15</b> 0	222 524		151 643		,	- 1.120.051
Total liabilities by segment	724,453	232,684	-	171,019		1,715	1,129,871
Unallocated liabilities by segment		-	-	-	-	-	1 120 051
Total liabilities	724,453	232,684	-	171,019	-	1,715	1,129,871

### 4 Segment reporting - continued

### A Operating segments

		Operating segr	nents		Other insignificant		
in MKD thousand	Retail banking	Corporate banking	Investment banking	Liquidity	operating segments	Unallocated	Total
2011 (previous year)							
Net interest income /(expense)	7.627	12.593	356	(1.813)	-	-	18.763
Net fees and commissions income / (expense)	4.582	4.110	-	(5.149)	-	-	3.543
Net trading income	-	-	-	-	-	-	-
Net income from other financial instruments recorded at fair							
value	-	-	-	-	-	-	-
Other operating income	-	-	-	-	-	3.647	3.647
Income realized between segments	-	-	-	-	-	-	-
Total income by segments	12.209	16.703	356	(6.962)	-	3.647	25.953
Impairment loss on financial assets, on net basis	(1.965)	(4.078)	(338)	(117)	-	354	(6.144)
Impairment loss on non-financial assets, on net basis	-	-	-	-	-	-	-
Depreciation	-	-	-	-	-	(16.565)	(16.565)
Restructuring costs	-	-	-	-	-	-	-
Costs for investment in real estate and equipment	-	-	-	-	-	-	-
Other expenses	-	-	-	-	-	(92.828)	(92.828)
Total expenses by segments	(1.965)	(4.078)	(338)	(117)	-	(109.039)	(115.537)
Financial result by segment	10.244	12.625	18	(7.079)	-	(105.392)	(89.584)
Income tax							-
Profit/(loss) for the financial year						_	(89.584)
Total assets by segment	152.442	229.658	7.821	317.138		187.528	894.587
Unallocated assets per segment		-	-	-	-		
Total assets	152.442	229.658	7.821	317.138	-	187.528	894.587
Total liabilities by segment Unallocated liabilities by segment	317.091	168.740		173.196		11.773	670.800
Total liabilities	317.091	168.740	-	173.196	-	11.773	670.800

- 4 Segment reporting continued
- B Concentration of total revenue and expenses by customers

	Operating	g segments	Other		
in MKD thousand	Corporative banking interest income	Corporative banking fee and commission income	insignificant operating segments	Unallocated	Total
2012 (current year)					
Customer 1	(2.365)	-	-	-	(2.365)
Income		-	-	-	-
(Expenses)	(2.365)	-	-	-	(2.365)
Customer 2	4.519	219	-	-	4.738
Income	4.519	219	-	-	4.738
(Expenses)	-	-	-	-	-
Customer 3	1.913	695	-	-	2.608
Income	1.913	695	-	-	2.608
(Expenses)			-	-	-
	-	-	-	-	-
	-	-	-	-	-
Total by segment	4.067	914	-	-	4.981
2011 (previous year)					
Customer 1	(2.951)	-	-	-	(2.951)
Income	, , ,	-	-	-	-
(Expenses)	(2.951)	-	-	-	(2.951)
Customer 2	2.439	118	-	-	2.557
Income	2.439	118	-	-	2.557
(Expenses)					-
Customer 3	2.131	182	-	-	2.313
Income	2.131	182	-	-	2.313
(Expenses)					-
	-	-	-	-	-
	-	-	-	-	-
Total by segment	1.619	300	-	-	1.919

# 4 Segment reporting - continued C Geographic area

in MKD thousand	Republic of Macedonia	Member countries of European Union	Europe (other)	Member countries of OECD (without European membercountries of OECD)	Other	Other insignificant geographic segments	Unallocated	Total
2012 (current year)								
Total income	51.556	410	-	-	-	-	-	51.966
Total assets	1.357.606	50.349	-	-	-	-	-	1.407.955
								-
2011 (previous year)								
Total income	25.932	21	-	-	-	-	-	25.953
Total assets	848.462	46.125	-	-	-	-	-	894.587

### 5. Fair value of financial assets and financial liabilities

### Cash and cash equivalents

The carrying amount of cash and cash equivalents equals their fair values as they include cash and nostro accounts, demand deposits and placements with NBRM, which mature in short terms.

### Placements with and loans to other customers

Placements with and loans to other customers are measured at amortized cost less the amount for impairment. Discount rate used for measurement of impairment of placements and loans to other customers is effective interest rate determined with the contract. The majority of the placements and loans to other customers are with variable and adjustable interest rate; therefore their carrying amount is approximately their fair value.

### Investments

Investments in securities include investments in governments bills held to maturity which mature within 91 day, therefore carrying amount of government bills represent their fair value. Equity shares are measured at fair value.

#### Other assets

Fair value of other assets due to their short term nature approximates their carrying value.

### Deposits from banks and other customers

The fair value of demand deposits, including interest non-bearing deposits is the amount repayable on demand. Fair value of time deposits with variable and adjustable interest rate approximates their carrying value at the reporting date.

### Other liabilities

Fair value of other liabilities which are regularly with very short maturities, approximates their carrying value.

### 5 Fair value of financial assets and financial liabilities

### A Fair value of financial assets and liabilities

	current ye	ear 2012	previous y	vear 2011
in MKD thousand	Carrying amount	Fair value	Carrying amount	Fair value
Financial assets				
Cash and cash equivalents	376.599	376.599	317.138	317.138
Trading assets	-	-	-	-
Financial assets at fair value through income				
statement, determined as such upon initial recognition	-	-	-	-
Derivative assets held for risk management	-	_	_	_
Placement with, and loans to banks	-	_	-	_
,				
Placement with, and loans to other customers	837.654	837.654	374.247	374.247
Investment securities	76.344	76.344	7.890	7.890
Investments in affiliated companies	-	-	-	-
Receivables for income tax (current)	-	-	-	-
Other receivables	10.448	10.448	35.722	35.722
Pledged assets Deferred tax assets	-	-	-	-
Deferred tax assets	-	-	-	-
Financial liabilities				
Trading liabilities	-	-	-	-
Financial liabilities at fair value through income				
statement, determined as such upon initial recognition	-	-	-	-
Derivative liabilities held for risk management	-	-	-	-
Deposits from banks	1 072 244	1 072 244	572 501	5/2 501
Deposits from other customers Issued debt securities	1.073.344	1.073.344	562.501	562.501
Borrowings		_		-
Subordinated debt	49.850	49.850	93.571	93.571
Income tax liabilities (current)	-	-	-	-
Deferred tax liabilities	-	-	-	-
Other liabilities	5.148	5.148	14.213	14.213

### Fair value hierarchy

Bank classifies its finanacial assets and liabilities at fair value using hierarchy of fair value which reflects the importance of input values used in determining fair value. The hierarchy includes the following levels:

- a) Level 1 Fair value is determined on the basis of quoted market prices of financial instruments on active markets;
- b) Level 2 Fair value is determined using techniques that include input values of an active market and that is direct prices or indirect ie derived from prices
- c) Level 3 Fair value is determined using techniques that include input values which can not directly or indirectly be traced on active markets, or are not available

# Capital Bank AD Skopje 5 Fair value of financial assets and financial liabilities - continued

- Levels of fair value of financial assets and liabilities, measured by fair value
- B1 Levels of fair value of financial assets and liabilities, measured by fair value

in MKD thousand	Notes	Level 1	Level 2	Level 3	Total
31 December 2012 (current year)					
Financial assets measured at fair value					
Trading assets	19	_	-	_	_
Financial assets at fair value through income statement,					
determined as such upon initial recognition	20	-	-	-	-
Derivative assets held for risk management	21	-	-	-	-
Investments in securities available-for-sale	23.1	6.461	69.883	-	76.344
Total		6.461	69.883	-	76.344
Financial liabilities measured at fair value					
Trading liabilities	32	-	-	-	-
Financial liabilities at fair value through income statement,					
determined as such upon initial recognition	33	-	-	-	_
Derivative liabilities held for risk management	21	-	-	-	_
Total		-	-	-	-
31 December 2011 (previous year)					
Financial assets measured at fair value Trading assets	19	-	-	-	_
Financial assets at fair value through income statement,					
determined as such upon initial recognition	20	-	-	-	-
Derivative assets held for risk management	21	-	-	-	_
Investments in securities available-for-sale	23.1	7.890	-	-	7.890
Total		7.890	-	-	7.890
Financial liabilities measured at fair value					
Trading liabilities	32	-	-	-	-
Financial liabilities at fair value through income statement, determined as such upon initial recognition	33				
Derivative liabilities held for risk management	21	-	-	-	-
Total	21	_		-	

There are no transfers between fair value levels in the period.

# Capital Bank AD Skopje 5 Fair value of financial assets and financial liabilities - continued

- Level of fair value of financial assets and liabilities, measured by fair value continued
- B2 Transfers between fair value level 1 and 2

	current y	ear 2012	previous year 2011	
in MKD thousand	Transfers from level 1 to level 2			
Financial assets measured at fair value				
Trading assets	-	-	-	-
Financial assets at fair value through income statement, determined as such upon initial recognition Derivative assets held for risk management Investments in securities, available for sale	- - -	- - -	- - -	- - -
Total	-	-	-	-
Financial liabilities measured at fair value Trading liabilities	-	-	-	-
Financial liabilities at fair value through income statement, determined as such upon initial recognition Derivative liabilities held for risk management	- -	-	- -	-
Total	-	-	-	-

### 5 Fair value of financial assets and financial liabilities - continued

on December 31, 2012 (current year)

- B Level of fair value of financial assets and liabilities, measured by fair value continued
- B3 Adjustments to movements during the year in fair values measured in Level 3

in MKD thousand	Trading assets	Financial assets at fair value through income statement, determined as such upon initial recognition	Investments in securities, available for sale	Total assets	Trading liabilities	Financial liabilities at fair value through income statement, determined as such upon initial recognition	Total liabilities
Balance at January 1, 2011 (previous year)							
Profit/(loss) recognized in:	-	-	-	-	-	-	-
- Income Statement	-	-	-	-	-	-	-
- Other income /(loss) in the period not shown							
in the Income Statement	-	-	-	-	-	-	-
Purchased financial assets in the period	-	-	-	-	-	-	-
Sold financial assets in the period	-	-	-	-	-	-	-
Issued financial instruments in the period	-	-	-	-	-	-	-
Paid financial instruments in the period	-	-	-	-	-	-	-
Re-classified financial instruments to/from Level	-	-	-	-	-	-	-
Re-classified in loans and claims	-	-	-	-	-	-	-
Balance at December 31, 2011 (previous year)	-	-	-	-	-	-	-
Total profit /(loss) recognized in the Income Statement							
for the financial assets and liabilities that are held							
on December 31, 2011 (previous year)	-	-	-		-	-	
Balance at January 1, 2012 (current year)	_	_	_	_	_	_	_
Profit/(loss) recognized in:			_				_
- Income Statement							
- Other income /(loss) in the period not shown	_			_			
in the Income Statement	-	-	-	-	-	_	_
Purchased financial assets in the period	-	-	-	-	-	-	-
Sold financial assets in the period	-	-	-	-	-	-	-
Issued financial instruments in the period	-	-	-	-	-	-	-
Paid financial instruments in the period	-	-	-	-	-	-	-
Re-classified financial instruments to/from Level	-	-	-	-	-	-	-
Re-classified in loans and claims	-	-	-	-	-	-	-
Balance at December 31, 2012 (current year)	-	-	-	-	-	-	-
Total profit /(loss) recognized in the Income Statement							
for the financial assets and liabilities that are held							

### 6. Net interest income/ (expenses)

# A Structure of the interest income and expenses according the type of the financial instrument

	in MKD thousand			
	Current year 2012	Previous year 2011		
Interest income				
Cash and cash equivalents	7,189	6,367		
Financial assets at fair value through profit and				
loss, designated upon initial recognition				
Derivative assets held for risk management Loans and advances to banks	209	343		
Loans and advances to customers	62,746	29,894		
Investment securities	3,410	355		
Other receivables	2,110			
(Net impairment of interest income)	(3,381)	(712)		
Collected previously written off interest	7,626	3,299		
Total interest income	77,799	39,546		
Interest expense				
Financial liabilities at fair value through profit and loss, designated upon initial recognition				
Derivative liabilities held for risk management				
Deposits from banks		316		
Deposits from customers	42,236	18,232		
	.=,===	10,202		
Debt securities issued				
Borrowings	7	6		
Subordinated liabilities	1,817	2,229		
Other liabilities				
Total interest expense	44,060	20,783		
Net interest income/(expense)	33,739	18,763		

# 6. Net interest income/ (expenses) - continued

# B Sector analyses of the interest income and expense

	in MKD thousand		
	Current year 2012	Previous year 2011	
Interest income			
Non-financial entities	43,649	17,035	
Government	3,410	355	
Non-profit institutions serving the households	-, -	324	
Banks	7,398	6,710	
Other financial institutions (non banking)	853		
Households	18,243	12,535	
Non-resident			
(Net impairment of interest income)	(3,381)	(712)	
Collected previously written off interest	7,627	3,299	
Total interest income	77,799	39,546	
Interest expenses			
Non-financial entities	5,298	2,839	
Government		129	
Non-profit institutions serving the households	6	1,798	
Banks	7	322	
Other financial institutions (non banking)	7,424	5,616	
Households	28,442	7,850	
Non-resident	2,883	2,229	
Total interest expense	44,060	20,783	
Net – interest income/(expense)	33,739	18,763	

# A Structure of the fee and commission income and expenses according the type of financial activities

	in MKD	in MKD thousand		
	Current year 2012	Previous year 2011		
Fee and commission income				
Loans	5.039	2.037		
Payment operations				
domestic	5.717	2.179		
abroad	2.444	2.477		
Guarantees and letters of credit	3.600	428		
Brokerage				
Asset management				
Trust and other fiduciary activities				
Issued securities				
Credit cards				
Other (list separately income over 10% of the total fee and				
commission income)				
Credit cards	4.053	4.093		
other		2		
Total fee and commission income	20.853	11.216		
Fee and commission expenses				
Loans	41			
Payment operations	11			
domestic	2.429	2.225		
abroad	1.767	150		
Guarantees and letters of credit	1.707	130		
Brokerage				
Asset management				
Trust and other fiduciary activities				
Issued securities				
Interbank operations	1.742	1.716		
Other (list separately income over 10% of the total fee and	1.772	1.710		
commission expenses)				
Card operations	2.130	2.003		
other	131	26		
ome.	131	1.265		
		288		
Total fee and commission expenses	8.240	7.673		
•				
Net fee and commission income/(expenses)	12.613	3.543		

# Capital Bank AD Skopje 7 Net fee and commission income/(expense) -continued

#### Sector analysis of the fee and commission income and expenses В

	in MKD thousand		
	Current year 2012	Previous year 2011	
Fee and commission income			
Non-financial entities	15,142	5,856	
Government		0	
Non-profit institutions serving the households	40	38	
Banks			
Other financial institutions (non banking)	572	417	
Households	4,689	4,543	
Non-resident	410	361	
Total fee and commission income	20,853	11,215	
Fee and commission expenses			
Non-financial entities	1,973	1,746	
Government			
Non-profit institutions serving the households			
Banks	3,088	3,102	
Other financial institutions (non banking)	1,536	1,272	
Non-resident	1,643	1,553	
Total fee and commission expenses	8,240	7,673	
Net fee and commission income/(expenses)	12,613	3,542	

### 8 Net trading income

	in MKD thousand		
	Current year 2012	Previous year 2011	
Trading assets			
Net income / (loss) from changes in fair value of debt securities			
realised unrealised			
Net income /(loss) from changes in fair value of equity instruments			
realised unrealised			
Dividend income from trading assets			
Interest income from trading assets <i>Trading liabilities</i>			
Net income / (loss) from changes in fair value of debt			
securities			
realised			
unrealised			
Net income /(loss) from changes in fair value of the trading deposits realised			
unrealised			
Net income /(loss) from changes in fair value of the other trading financial liabilities			
realised unrealised			
Interest expenses from financial liabilities held for			
trading			
Net income / (loss) from changes in fair value of			
derivatives held for trading			
realised unrealised			
Net trading income	0	0	

	in MKD	thousand
	Current year 2012	Previous year 2011
Financial asset at fair value through profit or loss, designated upon initial recognition		
Net income / (loss) from changes in fair value of debt securities realised unrealised		
Net income /(loss) from changes in fair value of equity instruments realised unrealised		
Dividend income from trading assets at fair value through profit or loss Net income / (loss) from changes in fair value of the loans and advances at fair value through profit or loss		
realised unrealised		
Financial liabilities at fair value through profit or loss designated upon initial recognition		
Net income / (loss) from changes in fair value of debt securities realised unrealised		
Net income /(loss) from changes in fair value of the deposits at fair value through profit or loss realised		
unrealised  Net income / (loss) from changes in fair value of the borrowings at fair value		
through profit or loss realised unrealised		
Income / (loss) from changes in fair value of the other financial liabilities at fair value through profit or loss realised		
unrealised  Net income / (loss) from changes in fair value of the derivatives held for		
risk management at fair value through profit or loss realised unrealised		
Net income from other financial instruments carried at fair value	0	0

# 10 Net foreign exchange gains/ (losses)

	in MKD thousand		
	Current year 2012	Previous year 2011	
Realised net foreign exchange gains/losses Unrealised net foreign exchange gains/losses	4.939 22	3.879 (816)	
Net foreign exchange gains/ losses on impairment of financial assets	(30)	57	
Net foreign exchange gains/ losses on provision for off-balance sheet items	1		
Other net foreign exchange gains/ losses			
Net foreign exchange gains/ (losses)	4.932	3.120	

### 11 Other operating income

	in MKD thousand		
	Current year 2012	Previous year 2011	
Income from sale of assets available-for-sale	38		
Dividends from equity securities available-for- sale Net income from investments in subsidiaries and associates	58	48	
Capital gain from sale of:			
Property and equipment Intangible assets Foreclosed assets Non-current assets held for trading and disposal	48	11	
group			
Rental income Income from won court cases		418	
Collected previously written off receivables			
Release of provision for:			
Off balance credit exposure		23	
Contingent liabilities related to court cases			
Pension and other employee benefits restructuring Onerous agreements other provisions			
Other (list separately all income presenting over			
10% of the total other operating income)			
Other	445	27	
Income from previous years	93	27	
Total other operating income	682	527	

### 12 Net impairment loss on financial assets

In MKD thousand	Loans and advances to banks		Investment in financial assets available for sale	Investment in financial assets held to maturity	Cash and cash equivalents	commission	Other receivables	Total
2012 (current year) Individually impaired								
Additional impairment		71.015	623		45	418	15.065	87.166
(Release of impairment)		(46.852)			(162)	( )	(855)	(48.150)
	-	24.163	623	-	(117)	137	14.210	39.016
Collectively impaired								
Additional impairment								_
(Release of impairment)								_
()	-	-	-	-	-	-	-	-
Total net impairment of financial assets	-	24.163	623	-	(117)	137	14.210	39.016
2011								
2011 (previous year) - restated  Individually impaired								
Additional impairment		24.151	338		149	135	1.870	26.643
(Release of impairment)		(19.764)	-		(34)	(304)	(425)	(20.527)
	-	4.387	338	-	115	(169)	1.445	6.116
Collectively impaired								
Additional impairment								-
(Release of impairment)	_	-	_	_	-	-	-	-
Total net impairment of financial assets-								
restated	-	4.387	338	-	115	(169)	1.445	6.116

### 13 Net impairment loss on non-financial assets

In MKD thousand

2012 (current year)

Additional impairment loss (Release of impairment loss)

Total net impairment loss of non-financial assets

2011 (previous year)

Additional impairment loss (Release of impairment loss)

Total net impairment loss of non-financial assets

Property and equipment	Intangible assets	Foreclosed assets	Noncurrent assets held for sale	Other non financial assets	Goodwill	Total
		14.919				14.919 0
0	0	14.919	0	0	0	14.919
		-				0
0	0	0	0	0	0	0

<sup>\*</sup> only for consolidation reports

### 14 Personnel expenses

Short-term employee benefits				
Wages and salaries				
Compulsory social security obligations				
Short term compensated absence				
Temporary employment costs				
Profit sharing and bonuses				
Non-monetary benefits				
Post-employment benefits				
Contributions to defined contribution plans				
Retirement benefits				
Increase in liability for long service-leave				
Increase in liability for other long term benefits				
Other benefits at employment termination				
Termination benefits				
Equity-settled share-based payments				
Cash-settled share-based payments				
Collective agreement benefits				

**Total personnel expenses** 

in MKD thousand				
Current year 2012	Previous year 2011			
31.563	31.560			
11.122	10.186			
64	331			
23				
42.772	42.077			
0	0			
0	U			
150	225			
42.922	42.302			

# 15 Depreciation and amortization

	in MKD thousand	
	Current year 2012	Previous year 2011 (restated)
Amortization of intangible assets Internally developed software		
Purchased software from external suppliers	3.146	2.785
Other internally developed intangible assets	1.661	1.661
Other intangible assets	346	332
Investments in leased intangible assets	230	86
	5.383	4.864
Depreciation of property and equipment		
Buildings Vehicles	977	0.50
	867 3.841	858 4.052
Office equipment and furniture Other equipment	829	4.032 881
Other property and equipment	67	41
omer property and equipment	07	41
Leasehold improvments	4.456	4.195
	10.060	10.027
Total depreciation and amortization	15.443	14.891

# 16 Other operating expenses

	in MKD	thousand
	Current year 2012	Previous year 2011
Loss from sale of assets available-for-sale		
Software licensing cost		
Deposit insurance premium	3.745	1.091
Premium for insurance of property and employees	1.037	860
Materials and services	22.139	24.289
Administrative and marketing expenses	6.099	3.604
Other taxes and contributions	1.494	1.432
Rents	14.871	17.092
Expenses for litigations and claims	14.071	17.072
Provision for off balance exposure, net	1.013	
Provision for pension and other employment benefits, net	1.015	
Provision for contingent liabilities related to court cases, net		
Other provisions net		
o wier provisions not		
Capital loss on sale of:		
Property and equipment		
Intangible assets		
Foreclosed assets	905	
Noncurrent assets held for sale		
Other (list in details all expenses over 10% of the other		
operating expenses)		
Business trips	1.635	1.133
Court taxes	709	
Tax on non-deductible expenses	308	278
other	1.258	747
Total other operating expenses	55.213	50.526

### 17 Income tax

### A Expenses/income on current and deferred tax

### Current income tax

Expenses / (income) for current income tax Adjustments for previous year

Benefits from previously unrecognized tax losses, tax loans and temporary differences from previous years Changes in the accounting policies and errors Other

### Deferred income tax

Deferred income tax arising from temporary differences for the year Recognition of previously unrecognized tax losses Changes in the tax rate Introduction of new taxes

Benefits of previously non recognized tax losses, tax loans and temporary differences from previous years Other

### Total expense / (return) on income tax

# in MKD thousand Current year 2012 Previous year 2011 0 0

0

in MKD thousand

0

Current year 2012

Previous year 2011

### Current income tax

Recognised in the income statement Recognised in equity

### Deferred income tax

Recognised in the income statement Recognised in equity

### Total expense/ (return) on income tax

0

### 17 Income tax - continued

### B Reconciliation of the average effective tax rate and the applicable tax rate

in %	In MKD thousand	in %	In MKD thousand
Current	Current year 2012		year 2011
	(115 547)		(89.584)
0,00%	(113.347)	0,00%	(69.364)
0.00%	-	0.00%	-
	O,00%	Current year 2012 (115.547)	Current year 2012 Previous 9 0,00% 0,00%

### C Income tax from other gains / (losses) in periods not shown in the Income Statement

	Current year 2012		Previous year 2011			
	Before taxation	(Expenditure)/return of income tax	Less income tax	Before taxation	(Expenditure)/return of income tax	Less income tax
Revaluation reserve for assets available for sale						
Reserve for instruments for protection against the cash flow risk						
Reserve for instruments for protection against the risk of net investments in foreign operations						
Reserve of foreign exchange differences from						
investments in foreign operations						
Share in other gains / (losses) of affiliates companies that are not shown in the Income Statement Other gains / (losses) not shown in the Income						
Statement						
Total other gains / (losses) in the period that are not shown in the Income Statement	0	0	0	0		
SHOWII III CHE THEOME STATEMENT	U	U	U	U	U	U

# 18 Cash and cash equivalents

Cash in hand
Cash and balances with NBRM, except obligatory deposits in
foreign currency
Current accounts and deposits with foreign banks
Current accounts and deposits with domestic banks
Treasury bills tradable at the secondary market
Government bills tradable at the secondary market
Time deposits with maturity of up to three months
Other short term highly liquid assets
Interest receivables
(Allowances for impairment)
Included in the cash and cash equivalents for the purposes of
Statement of cash flow
Mandatory deposits in foreign currency
Restricted deposits
(Allowances for impairment)

in MKD thousand				
Current year 2012	Previous year 2011			
34.628	32.621			
150 777	72 227			
158.777	73.337			
50.348	46.124			
22.455	24.697			
89.926	124.816			
39				
356.173	301.595			
20.426	15.660			
0	(117)			
376.599	317.138			

in MKD thousand			
Current year 2012	Previous year 2011		
117	0		
45 (162)	149		
(162)	(34)		
	2		
0	117		

# Specific allowances for impairment

Total

Balance at 1 January
Impairment loss for the year
additional impairment
(release of impairment)
Effect of foreign currency movements
(Written off receivables)

**Balance at 31 December** 

# 19 Trading assets

**Total trading assets** 

# A. Structure of trading assets by type of financial instrument

	in MKD	thousand
	Current year 2012	Previous year 2011
Trading securities		
Debt trading securities		
Treasury bills		
Government bills		
Other money market instruments Governments bonds		
Corporate bonds		
Other debt securities		
other deat securities	0	0
	Ţ.	
Listed		
Non-listed		
Trading equity securities		
Equity securities issued by banks		
Other equity instruments		
	0	0
Listed		
Non-listed		
Non-listed		
Trading derivates		
Contracts dependant on interest rate change		
Contracts dependant on foreign exchange rate change		
Contracts dependant on changes in price of equity		
securities		
Other contracts that meet IAS 39 requirements		

- 19 Trading assets continued
- B. Reclassified trading assets
- B.1 Balance of the reclassified trading assets

in MKD thousand

### Trading assets, reclassified in 2012 (current year) in:

financial assets available-for-sale loans and claims from banks loans and claims from other customers

### Trading assets, reclassified in 2011 (previous year) in:

financial assets available-for-sale loans and claims from banks loans and claims from other customers

D. I. G. I.	Current ye	ear 2012	Previous year 2011	
Reclassified amount (on the date of reclassification)	book amount on 31.12.2012 ( current year)	fair value on 31.12.2012 (current year)	book amount on 31.12.2011 ( previous year)	fair value on 31.12.2011 (previous year)
0	0	0	0	0
0	0	0	0	0

# 19 Trading assets - continued

# B Reclassified trading assets

# **B.2** Profit and loss from reclassified trading assets

	Reclassified in 20	012 (current year)		Reclassified in 20	12 (current year)	
in MKD thousand	Income Statement 2012 (Current year)	Other profit /(loss) 2012 (Current year)	Income Statement 2012 (Current year)	Other profit /(loss) 2012 (Current year)	Income Statement 2011 (Previous year)	Other profit /(loss) 2011 (Previous year)
Period before reclassification						
Trading assets, reclassified in financial assets available- for-sale  Net income from trading  Trading assets, reclassified in loans and claims from banks  Net income from trading  Trading assets, reclassified in loans and claims from other customers  Net income from trading						
	0	0	0	0	0	0
Period after reclassification						
Trading assets, reclassified in financial assets available- for-sale Interest income Impairment of financial assets on net basis Changes in the fair value on net basis Trading assets, reclassified in loans and claims from banks Interest income Impairment of financial assets on net basis Trading assets, reclassified in loans and claims from other customers Interest income Impairment of financial assets on net basis	0	0	0	0	0	0

### 19 Trading assets - continued

# B.3 Profit or loss recognized in the Income Statement if assets have not been reclassified

### in MKD thousand

Trading assets, reclassified in financial assets available-for-sale Interest income
Impairment of financial assets on net basis
Changes in the fair value on net basis
Trading assets, reclassified in loans and claims from banks
Interest income
Impairment of financial assets on net basis

Changes in the fair value on net basis

Income Statement 2012 (Current year)	Other profit /(loss) 2012 (Current year)	Income Statement 2011 (Previous year)	Other profit /(loss) 2011 (Previous year)
0	0	0	0

# 20 Financial assets at fair value through profit and loss, designated upon initial recognition

	in MKD thousand		
	Current year 2012	Previous year 2011	
ts			
	0	0	
cs			
	0	0	
ners			
e through profit and loss,			
on	0	0	

### Debt securities

Treasury bills

Government bills

Other money market instruments

Governments bonds

Corporate bonds

Other debt securities

Listed

Non-listed

### **Equity securities**

Equity securities issued by banks Other equity instruments

Listed Non-listed

Loans and advances to banks Loans and advances to other customers

Total financial assets at fair value through profit and loss, designated upon initial recognition

### 21 Derivative assets and liabilities held for risk management

### A Derivatives hedges /Derivatives held for risk management

### A.1 Instrument type

### Derivatives held for risk management

Contracts that depend on the change of the interest rate

Contracts that depend on the change of the foreign exchange rate

Contracts that depends on the equity price change Other contracts that fulfill the IAS 39 requirements

Total derivatives held for risk management

### A.2 Hedges type

Fair value hedge

Cash flow hedge

Net investment hedge in foreign operation

Total derivatives held for risk management

### B Embedded derivatives

Contracts that depend on the change of the interest rate Contracts that depend on the change of the foreign exchange rate

Contracts that depends on the equity price change Other contracts that fulfill the IAS 39 requirements

Total embedded derivatives

Total derivatives held for risk managemen

in MKD thousand			
Current year 2012		Previous year 2011	
Derivative assets	(Derivative liabilities)	Derivative assets	(Derivative liabilities)
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0

### 22 Loans and advances

### 22.1 Loans and advances to banks

Loans to banks

Domestic banks

Foreign banks

Term deposits, with maturity over three months

Domestic banks

Foreign banks

Repo

Domestic banks

Foreign banks

Other receivables

Domestic banks

Foreign banks

Current maturity

Total loans and advances to banks before allowances for impairment

Allowances for impairment

Total loans and advances to banks less allowances for impairment

Current year 2012		Previous year 2011	
Short term	Long term	Short term	Long term
	J		Ŭ
0	0	0	0
0	0	0	0
			,

in MKD thousand

# Specific allowances for impairment

Balance at January 1 Impairment loss for the year Additional impairment (release of impairment) FX effect

(Receivables written off)

Balance at 31 December

in MKD thousand		
Current year 2012	Previous year 2011	
-	=	
-	-	
-	-	
0	0	

- 22 Loans and advances continued
- 22.2 Loans and advances to customers

### A Portfolio of loans and advances to customers according the type of the debtor

	in MKD thousand			
	Current year 2012		Previous	s year 2011
	Short term Long term		Short term	Long term
Non-financial entities				
Principal	165,825	437,582	62,240	171,149
Interest receivable	6,894	157,502	1,634	171,119
Government	0,071		1,001	
Principal				
Interest receivable				
Non-profit institutions serving to the households				
Principal	3,175			3,856
Interest receivable	-,		29	-,
Financial institutions, except banks				
Principal		30,177		
Interest receivable	164	ŕ		
Household				
Principal				
Housing loans		18,474		9,956
Consumer loans	20,715	122,450	10,888	84,484
Car loans				
Mortgage loans				
Credit cards	53,105		44,692	
Other loans	9,360	14,311	8,079	
Interest receivable	1,423		1,049	
Non-residents				
Principal				
Interest receivable				
Current maturity	79,323	(79,323)		
Total loans and advances to customers before				
allowances for impairment	339,984	543,671	128,611	269,445
(Allowances for impairment)	(23,260)	(22,741)	(14,954)	(8,855)
Total loans and advances to customers less				
allowances for impairment	316,724	520,930	113,657	260,590

# 22 Loans and advances - continued

# 22,2 Loans and advances to customers - continued

# A Portfolio of loans and advances to customers according the type of the debtor

Specific allowances for impairment
Balance at 1 January
Impairment loss for the year
Additional impairment
(release of impairment)
FX effect
(Receivables written off)
Balance of 31 December
Collective allowances for impairment
Balance at January 1
Impairment loss for the year
Additional impairment
(release of impairment)
FX effect

Total allowances for impairment of loans and

(Receivables written off)

Balance at 31 December

advances to customers

in MKD thousand		
Current year 2012	Previous year 2011	
23.809	20.187	
71.015	24.151	
(46.852)	(19.764)	
(4)	4	
(1.967)	(769)	
46.001	23.809	
-	-	
-	-	
-	-	
-	-	
-	-	
-	-	
46.001	23.809	

# 22 Loans and advances - continued

# 22,2 Loans and advances to customers - continued

# B Portfolio of loans and advances to customers according the type of the collateral

	in MKD thousand	
	Current year 2012	Previous year 2011
(current carrying amount of loans and advances)		
First class collateral		
Cash deposits (depo and or/ restricted at bank's		
accounts)	37.476	25.020
Government securities	-	3
Government unconditional guarantees	-	
Bank guarantees	-	-
Guarantees issued by insurance companies and insurance		
policies	-	-
Corporate guarantees (except from banks and insurance		
companies)	495	-
Guarantees from individuals		187.699
Pledge on property		
Property for its own use (apartments and houses)	300.102	110.999
Business property	18.370	18.199
Pledge on movable lien	4.146	2.083
Other types of collateral	477.006	27.282
Unsecured loans	60	2.962
Total loans and advances to customers less allowance		
for impairment	837.654	374.247

### 23 Investment securities

# 23,1 Investments in financial assets available for sale

# A Structure of investments in financial assets available-for-sale by type of financial instrument

	in MKD thousand	
	Current year 2012	Previous year 2011
Debt securities		
Treasury bills	(0.000	
Government bills	69.883	
Other money market instruments Government bonds	4.507	5.490
Corporate bonds	4.507	5.470
Other debt instruments		
	74.390	5.490
Listed	4.507	5.490
Non-listed	69.883	
Equity instruments		
Equity instruments issued by banks		
Other equity instruments	9.513	9.336
	9.513	9.336
***	0.512	0.226
Listed Non-listed	9.513	9.336
Non-listed		
Total investments in available for sale instruments before allowances for impairment	83.903	14.826
(Allowances for impairment)	(7.559)	(6.936)
Total investments in available for sale instruments less		, , , , , , , , , , , , , , , , , , ,
allowances for impairment	76.344	7.890

# Specific allowances for impairment

Balance at 1 January
Impairment loss for the year
Additional impairment
(release of impairment)
FX effect
(Receivables written off)
Balance at 31 December

in MKD thousand		
Current year 2012	Previous year 2011	
6.936	6.598	
623	338	
7.559	6.936	

As at 31 December 2012 the government bonds for denationalization issued by the Ministry of Finance of Republic of Macedonia are comprised of:

- Government bonds from the fifth issue in 2006, with maturity of 10 years and annual interest rate of 2% (2011: 2%), which at 31 December 2012 are in the amount of MKD 2,958 thousand (2011: MKD 3,637 thousand);
- Government bonds from the sixth issue in 2007, with maturity of 10 years and annual interest rate of 2% (2011: 2%), which at 31 December 2012 are in the amount of MKD 146 thousand (2011: MKD 177 thousand); and
- Government bonds from the seventh issue in 2008, with maturity of 10 years and with an annual rate of 2% (2011: 2%), which at 31 December 2012 are in the amount of MKD 1,346 thousand (2011: MKD 1,606 thousand).

- 23 Investment securities continued
- 23,1 Investments in financial assets available for sale continued
- **B** Reclassified financial assets available-for-sale
- B1 Balance of the reclassified financial assets available-for-sale

in MKD thousand

Assets available-for-sale reclassified in 2012 (current year) in:

loans and claims from banks loans and claims from other customers

Assets available-for-sale reclassified in 2011 (previous year) in:

loans and claims from banks loans and claims from other customers

	current y	ear 2012	previous	year 2011
Reclassified amount (on the date of reclassification)	book value on 31.12.2012 ( current year)	fair value on 31.12.2012 (current year)	book value on 31.12.2011 ( previous year)	fair value on 31.12.2011 ( previous year)
0	0	0	0	0
0	0	0	0	0

- 23 Investment securities continued
- 23,1 Investments in financial assets available for sale continued
- B Reclassified financial assets available-for-sale continued
- B2 Profit and loss from reclassified assets available for sale

### in MKD thousand

### Period before reclassification

Assets available-for-sale reclassified in loans and claims from banks

interest income

impairment of financial assets on net basis

changes in the fair value on net basis

Assets available-for-sale reclassified in loans and claims from other customers

interest income

impairment of financial assets on net basis

changes in the fair value on net basis

### Period after reclassification

Assets available-for-sale reclassified in loans and claims from banks

interest income

impairment of financial assets on net basis

amount reposted from Revaluation reserves

Assets available-for-sale reclassified in loans and claims from other customers

interest income

impairment of financial assets on net basis

amount reposted from Revaluation reserves

Income Statement 2012 (Current year)	Other profit /(loss) 2012 (Current year)	Income Statement 2011 (Previous year)	Other profit /(loss) 2012 (Previous year)
0	0	0	0
0	U	U	0
0	0	0	0

- 23 Investment securities continued
- 23,1 Investments in financial assets available for sale continued
- **B** Reclassified financial assets available-for-sale continued
- B3 Profit or loss that would have been recognized if assets were not reclassified

	1 / 7/7	.1 1
111	MKI	thousand
u	MILL	mousana

Assets available-for-sale reclassified in loans and claims from banks

- interest income
- impairment of financial assets on net basis
- changes in the fair value on net basis

Assets available-for-sale reclassified in loans and claims from other customers

- interest income
- impairment of financial assets on net basis
- changes in the fair value on net basis

Income Statement 2012 (Current year)	Other profit /(loss) 2012 (Current year)	Income Statement 2011 (Previous year)	Other profit /(loss) 2012 (Previous year)
0	0	0	0

# 24 Investments in subsidiaries and affiliated entities

# A Proportion of participation on the bank in subsidiaries and affiliated entities

		vo %				
		Proportion of in	terest ownership	Proportion of voting power		
Name of subsidiaries and affiliated entities	Country	Current year 2012	Previous year 2011	Current year 2012	Previous year 2011	

# B Financial information for the affiliated entities - 100%

		in MKD thousand						
Name of affiliated entities	Total assets	Total liabilities	Total capital and reserves	Revenue	Profit/(loss) for the year			
Current year 2012								
	0	0	0	0	0			
Previous year 2011								
	0	0	0	0	0			

# 25 Other receivables

	in MKD thousand			
	Current year 2012	Previous year 2011 (restated)		
Trade receivables Prepayments Deferred income	15.903 761	17.094 2.493		
Fee and commission receivables Receivables from employees Advances for intangible assets Advances for property and equipment	1.001	438 702 3.453		
Other (list in details all receivables over 10% of the total other receivables)  material expenses  numismatics  leasing	1.034 148	2.749 148 689		
receivables from payments on behalf of customers operation with credit cards other anticipative interest  Total other receivables before allowances for impairment	80 5.649 148 1.957	73 3.970 235 2.877		
(Allowances for impairment)  Total other receivables less allowances for impairment	(16.233)	(1.939)		

Specific allowances for impairment
Balance at 1 January
Impairment loss for the year
Additional impairment
(release of impairment)
FX effect
(Receivables written off)
Balance at 31 December

in MKD	thousand
Current year 2012	Previous year 2011 (restated)
1.939	616
15.483 (1.136) (26) (27)	2.005 (729) 51 (4)
16.233	1.939

# 26 Pledged assets

Debt securities
Equity instruments
Total pledged assets

in MKD thousand					
Current year 2012	Previous year 2011				
0	0				

### 27 Foreclosed assets

In MKD thousand	Land	Buildings	Equipment	Apartments	Other	Total
Cost Balance at 1 January 2011 (previous year) foreclosed during the year (sold during the year) (transferred to own assets)		65.234 - -	5.236 - (21)	28.295 - (3.990) -		98.765 - (4.011) -
Balance at 31 December 2011 (previous year)	-	65.234	5.215	24.305	-	94.754
Balance at 1 January 2012 (current year) foreclosed during the year (sold during the year) (transferred to own assets)	- - -	65.234 1.459 (1.827)	5.215	24.305 - (17.706) -	- - -	94.754 1.459 (19.533)
Balance at 31 December 2012 (current year)	-	64.866	5.215	6.599	-	76.680
Allowances for impairment Balance at 1 January 2011 (previous year) Impairment loss for the year (transferred to own assets)	: :	223	406	67 - -	- - -	696 - -
Balance at 31 December 2011 (previous year)	-	223	406	67	-	696
Balance at 1 January 2011 (current year) Impairment for the year (sold during the year) (transferred to own assets)	- - -	223 12.637 -	406 962 -	67 1.320 (68)	-	696 14.919 (68)
Balance at 31 December 2012 (current year)	-	12.860	1.368	1.319	-	15.547
Carrying amount at 1 January 2011 (previous year)	-	65.011	4.830	28.228	-	98.069
at 31 December 2011 (previous year) at 31 December 2012 (current year)	-	65.011 52.006	4.809 3.847	24.238 5.280	-	94.058 61.133

### 28 Intangible assets

### A Reconcilation of carrying amount

In MKD thousand

Cost

Balance at 1 January 2011 (previous year)
Increase through new purchases
Increase through internal development
Increase through business combination
(disposals and write-offs)
(disposals through business combination)
(transfers to non-current assets held for sale)
transfer from non-current assets held for sale

Balance at 31 December 2011 (previous year) - restated

Balance at 1 January 2012 (current year)
Increase through new purchases
Increase through internal development
Increase through business combination
(disposals and write-offs)
(disposals through business combination)
(transfers to non-current assets held for sale)
transfer from non-current assets held for sale
Balance at 31 December 2012 (current year)

Internally dev		Purchased software from external suppliers	Other internally developed intangible assets	Other intangible assets	intangible assets under construction	Investment in intangible assets under lease	uncontrolled participation	Total
	-	19.532 3.307	8.303	5.667 488	-	283 865	-	33.785 4.660
	-	-	-	-	-	-	-	-
	-	-	-	-	-	- -	-	-
	-	-	-	-	-	-	-	-
	-	22.839	8.303	6.155	-	1.148	_	38.445
	-	22.839 3.251 -	8.303 - - -	6.155 564 - -	- - - -	1.148 - - -	- - - -	38.445 3.815 -
	-	-	-	- - -	-	-	-	-
	-	26.090	8.303	6.719	-	1.148	-	42.260

### 28 Intangible assets - continued

### A Reconcilation of carrying amount

In MKD thousand	Internally developed software	Purchased software from external suppliers	Other internally developed intangible assets	Other intangible assets	intangible assets under construction	Investment in intangible assets under lease	uncontrolled participation	Total
Amortization and impairment losses								
Balance at 1 January 2011 (previous year)	-	4.882	1.616	3.786	-	28	-	10.312
Amortization for the period	-	2.785	1.661	332	-	86	-	4.864
Impairment losses for the period	-	-	-	-	-	-	-	-
(release of impairment losses for the year)	-	-	-	-	-	-	-	-
(disposals and write-offs)	-	-	-	-	-	-	-	-
Balance at 31 December 2011 (previous year) -								
restated	-	7.667	3.277	4.118	-	114	-	15.176
Balance at 1 January 2012 (current year)	-	7.667	3.277	4.118	-	114	-	15.176
Amortization for the year	-	3.146	1.661	346	-	230	-	5.383
Impairment loss for the year	-	-	-	-	-	-	-	-
(release of impairment loss for the year)	-	-	-	-	-	-	-	-
(disposals and write-offs)	-	-	-	-	-	-	-	-
Balance at 31 December 2012 (current year)	-	10.813	4.938	4.464	-	344	1	20.559
Carrying amount								
at 1 January 2011 (previous year)	-	14.650	6.687	1.881	-	255	-	23.473
at 31 December 2011 (previous year)	_	15.172	5.026	2.037	_	1.034	_	23.269
at 31 December 2012 (current year)	_	15.277	3.365		_	804	_	21.701
. ,	L							

<sup>\*</sup> only for consolidated financial statements

### B Carrying amount of the intangible assets where there is a restriction of the ownership and/or are pledge as collateral for the bank's liabilities

In MKD	thousand
--------	----------

Carrying amount:

at 31 December 2011 (previous year) at 31 December 2012 (current year)

Internally developed software	Purchased software from external suppliers	Other internally developed intangible assets	Other intangible assets	intangible assets under construction	Investment in intangible assets under lease	Total
1						
-	-	-	-	-	-	-
_	_	-	_	_	_	_

### A Reconciliation of the carrying amount

In MKD thousand	Land	Buildings	VCITICICS	Furniture and office equipment	Other equipment	Other items of property and equipment	Property and equipment under construction	Leasehold improvement	Total
Cost									
Balance at 1 January 2011 (previous year) - restated increase increase through business combination	-	- - -	3.275 191	39.507 3.006	5.023 784	844 113	3.098	20.645 1.626	72.392 5.720
(disposals and write-offs) (disposal through business combination) (transfer to non-current assets held for sale)	-	- - -	- - -	-	- - -	(103)	- - -	-	(103) - -
transfer from non-current assets held for sale Other transfers	-	-	-	3.029	- 69	- -	(3.098)	-	-
Balance at 31 December 2011 (previous year) - restated	-	-	3.466	45.542	5.876	854	-	22.271	78.009
Balance at 1 January 2012 (current year)	-	-	3.466	45.542	5.876	854	-	22.271	78.009
increase Increase through business combination	-	-	<del>-</del> -	1.131	66	73	-	43	1.313
(disposals and write-offs) (disposals through business combination) (transfer to pop gurrent assets held for sale)	-	-	-	(166)	-	-	- -	-	(166)
(transfer to non-current assets held for sale) transfer from non-current assets held for sale Other transfers	-	-	-	-	-	-	-	-	-
Balance at 31 December 2012 (current year)	-	-	3.466	46.507	5.942	927	-	22.314	79.156

### A Reconciliation of the carrying amount

In MKD thousand	Land	Buildings	Vehicles	Furniture and office equipment	Other equipment	Other items of property and equipment	Property and equipment under construction	Leasehold improvement	Total
Amortization and impairment losses									
Balance at 1 January 2011 (previous year) - restated	-	-	145	30.178	1.646	50	-	3.031	35.050
Depreciation for the year Impairment losses for the year	-	-	858	4.052	881	41	-	4.195	10.027
(release of impairment losses for the year)	-	-	-	-	-	-	-	-	-
(disposals and write-offs)	-	-	-	-	-	-	-	-	-
(transfer to non-current assets held for sale) transfer from non-current assets held for sale	-	-	-	-	-	-	-	-	-
Other transfers	-	-	-	-	-	-	-	-	-
Balance at 31 December 2011 (previous year) - restated	-	-	1.003	34.230	2,527	91	-	7.226	45.077
Balance at 1 January 2012 (current year)	-	-	1.003	34.230	2.527	91		7.226	45.077
Depreciation for the year	-	-	867	3.841	829	67	-	4.456	10.060
Impairment losses for the year (release of impairment losses for the year)	-	-	-			-	-	-	-
(disposals and write-offs)	_	-	-	(57)	-	-	-	-	(57)
(transfer to non-current assets held for sale) transfer from non-current assets held for sale	-	-	-	-	-	-	-	-	-
Other transfers	-	-	-	-	-	-	-	-	-
Balance at 31 December 2012 (current year)	-	1	1.870	38.014	3.356	158	-	11.682	55.080
Carrying amount									
at 1 January 2011 (previous year)	_	_	3.130	9.329	3.377	794	3.098	17.614	37.342
at 31 December 2011 (previous year)	_	-	2.463	11.312	3.349	763	-	15.045	32.932
at 31 December 2012 (current year)	-	-	1.596	8.493	2.586	769	-	10.632	24.076

### B Carrying amount of the property and equipment where there is a restriction of the ownership and/or are pledge as collateral for the bank's liabilities

				1
In MKD thousand	Land	Buildings	Vehicles	1

Carrying amount:

at 31 December 2011 (previous year)

at 31 December 2012 (current year)

Land	Buildings	Vehicles	Furniture and office equipment	Other equipment		Property and equipment under construction	Leasehold improvement	Total
-	-	-	-	-	-	-	-	-
_	_	_	_	_	_	_	_	_

### 30 Current and deferred tax assets and liabilities

### 30,1 Current tax assets and tax liabilities

in MKD thousand
Current year 2012 Previous year 2011
0 0

Income tax receivables (current)
Income tax liabilities (current)

### 30,2 Deferred tax assets and tax liabilities

### A Recognised deferred tax assets and deferred tax liabilities

### In MKD thousand

Derivative assets held for risk management
Loans and advances to banks
Loans and advances to other customers
Investment securities
Property and equipment
Intangible assets
Other receivables
Derivative liabilities held for risk management
Other liabilities
Unused tax losses and unused tax credits
Other

Deferred tax assets/liabilities recognised in income statement

Investments in financial assets available for sale

Cash flow hedges

Deferred tax assets/liabilities recognised in equity

Total unrecognized deferred tax assets / liabilities

	Current year 2012		Previous year 2011		
Deferred tax assets	(Deferred tax liabilities)	Net	Deferred tax assets	(Deferred tax liabilities)	Net
		0 0 0 0 0 0 0 0			0 0 0 0 0 0 0 0 0
0	0	0 0 0	0	0	0 0 0
0		0	-		0

- 30 Current and deferred tax assets and liabilities continued
- 30,2 Deferred tax assets and tax liabilities continued
- B Unrecognised deferred tax assets

Tax losses

Tax credits

Total unrecognised deferred tax assets

in MKD thousand				
Current year 2012	Previous year 2011			
0	0			

- 30 Current and deferred tax assets and liabilities continued
- 30,2 Deferred tax assets and tax liabilities continued

### C Reconciliation of the movements of the deferred tax assets and deferred tax liabilities during the year

### In MKD thousand

### Previous year 2011

Derivative assets held for risk management

Loans and advances to banks

Loans and advances to other customers

Investments in securities

Intangible assets

Property and equipment

Other receivables

Derivative liabilities held for risk management

Other liabilities

Unused tax losses and tax credits

Other

Investments in financial assets available for sale

Cash flow hedges

Total recognised deferred tax assets / liabilities

Recognised during the year in:							
at 1 January	Income statement	Equity	at 31 December				
			0 0 0 0 0 0 0 0 0 0				
0	0	0	0				

- 30 Current and deferred tax assets and liabilities continued
- 30,2 Deferred tax assets and tax liabilities continued

### C Reconciliation of the movements of the deferred tax assets and deferred tax liabilities during the year

### In MKD thousand

### Current year 2012

Derivative assets held for risk management

Loans and advances to banks

Loans and advances to other customers

Investment in securities

Intangible assets

Property and equipment

Other receivables

Derivative liabilities held for risk management

Other liabilities

Unused tax losses and tax credits

Other

Investments in financial assets available for sale

Cash flow hedges

Total recognised deferred tax assets / liabilities

Recognised during the year in:						
at 1 January	Income statement	Equity	at 31 December			
		_				
			0			
			0			
			0			
			0			
			0			
			0			
			0			
			0			
			0			
			0			
			0			
			0			
			0			
0	0	0	0			

### 31 Non current assets held for sale and disposal group

### A Non current assets held for sale

Intangible assets
Property and equipment
Total non current assets held for sale

in MKD thousand					
Current year 2012	Previous year 2011				
-	-				
-	-				
0	0				

### B Disposal group

Group of assets for disposal
Financial assets
Intangible assets
Property and equipment
Investment in associates entities
Income tax receivables
Other assets

Total group of asset for disposal

Liabilities directly attributable to the group of assets for disposal

Financial liabilities

Provision
Income tax liabilities

Other liabilities

Total liabilities directly attributable to the group of assets for disposal

in MKD thousand				
Current year 2012	Previous year 2011			
-	-			
-	-			
-	-			
0	0			
-	-			
-	-			
-	-			
0	0			

### C Gain / (loss) recgonised from the sale of assets held for sale and disposal group

Gain/(loss) recgonised from the sale of assets held for sale and disposal group

in MKD thousand				
Current year 2012	Previous year 2011			
_	_			

# 32 Trading liabilities

	in MKD thousand		
	Current year 2012	Previous year 2011	
Deposits form banks			
Current accounts, demand deposits and deposits over			
night Term deposits	-	-	
Other deposits	-	-	
5 11-15 u-p 45-16	0	0	
Deposits from other customers			
Current accounts, demand deposits and deposits over			
night	-	-	
Term deposits Other deposits	_	-	
Other deposits	0	0	
Debt securitiesiIssued			
Money market instruments	-	-	
Deposit certificates Issued bonds	-	-	
Other	-	-	
Other	0	0	
Other financial liabilities	-	-	
Trading derivatives			
Contracts that depends on the change of the interest rate	_	_	
inte	_		
Contracts that depends on the change of foreign			
exchange rate	-	-	
Contracts that depends on the change of equity price	-	-	
Other contracts that fulfill the IAS 39 requirements	-	-	
Total Anadina liabilitia	0	0	
Total trading liabilities	0	0	

# Capital Bank AD Skopje 33 Financial liabilities at fair value through profit or loss, designated upon initial recognitions

	in MKD thousand				
	Current year 2012		Previous year 2011		
	Carrying amount	Contractual value, payable at maturity	Carrying amount	Contractual value, payable at maturity	
Deposits form banks					
Current accounts, demand deposits and deposits over night	-	-	-	-	
Term deposits Other deposits	-	-	-	-	
	0	0	0	0	
Deposits from other customers					
Current accounts, demand deposits and deposits over					
night Term deposits	-	-	-	-	
Other deposits	-	-	-	-	
one deposits	0	0	0	0	
Debt securities issued					
Money market instruments Deposit certificates	-	-	-	-	
Issued bonds	-	-	-	-	
Other	-	-	-	-	
	U	0	0	0	
Subordinated liabilities	-	-	-	•	
Other financial liabilities	-	-	-	-	
Total financial liabilities at fair value through profit or loss, designated upon initial recognitions	<u></u>	A	0	A	
1055, uesignateu upon mitiai recognitions	U	U	U	U	

# 34 Deposits

# 34,1 Deposit from banks

	in MKD thousand				
	Current year 2012		Previous year 2011		
	Short term	Long term	Short term	Long term	
Current accounts					
Domestic banks	-	-	-		
Foreign banks	-	-	-		
Demand deposits	-	-	-		
Domestic banks	-	-	-		
Foreign banks	-	-	-		
Term deposits	-	-	-		
Domestic banks	-	-	-		
Foreign banks	-	-	-		
Restricted deposits	-	-	-		
Domestic banks	-	-	-		
Foreign banks	-	-	-		
Other deposits	-	-	-		
Domestic banks	-	-	-		
Foreign banks	-	-	-		
Interest liabilities for deposits	-	-	-		
Domestic banks	-	-	-		
Foreign banks	-	-	-		
Current maturity	-	-	-		
Total deposits to banks	0	0	0		

# 34,2 Deposits from other customers

	in MKD thousand					
	Current year	ar 2012	Previous year 2011			
	Short term	Long term	Short term	Long term		
Non-financial entities						
Current accounts	71.869	_	84.632	-		
Demand deposits	30	-	1.261	_		
Term deposits	97.605	37.079	61.917	-		
Restricted deposits	-	1.230	8.885	1.230		
Other deposits	-	-	-	-		
Interest liabilities	1.243	-	1.410	-		
	170.747	38.309	158.105	1.230		
Government						
Current accounts	_	<u>.</u>	_	<u>_</u>		
Demand deposits						
Term deposits	_	_	_	-		
Restricted deposits	_	_	_	-		
Other deposits	-	-	-	_		
Interest liabilities	-	-	-	-		
	0	0	0	0		
Non-profit institutions serving the households						
Current accounts	610	-	4.081	-		
Demand deposits	-	-	-	-		
Term deposits	-	-	-	-		
Restricted deposits	-	-	-	-		
Other deposits Interest liabilities	-	-	-	-		
interest natinties	610	- 0	4.081	- 0		
	610	U	4.081	U		

# 34,2 Deposits from other customers - continued

	in MKD thousand					
	Current yea	ar 2012	Previous	year 2011		
	Short term	Long term	Short term	Long term		
Financial institutions, except banks						
Current accounts	37.262	_	1.922	_		
Demand deposits	37.202		1.722	_		
Term deposits	66.600	15.000	70.331	6.150		
Restricted deposits	-	-	-	-		
Other deposits	_	_	_	_		
Interest liabilities	1.658	-	669	_		
	105.520	15.000	72.922	6.150		
Individuals						
Current accounts	39.288	-	22.385	-		
Demand deposits	2	-	2	-		
Term deposits	196.264	416.326	180.441	92.696		
Restricted deposits	572	14.096		9.379		
Other deposits	-	-	-	-		
Interest liabilities	16.737	-	3.945	-		
	252.863	430.422	206.773	102.075		
Non residents, except banks						
Current accounts	38.766	_	3.645	_		
Demand deposits	56.700		5.045			
Term deposits	1.322	19.413	7.160			
Restricted deposits	1.522	19.115	7.100	_		
Other deposits	_	_	_	_		
Interest liabilities	372	_	360	_		
	40.460	19.413	11.165	-		
Current maturity	152.123	(152.123)	21.796	(21.796)		
<b>Total deposits from customers</b>	722.323	351.021	474.842	87.659		

## 35 Debt securities issued

Money market instruments
Deposit certificates
Issued bonds
Other
Interest liabilities for issued securities
Total debt securities issued

in MKD thousand					
Current year 2012	Previous year 2011				
-	-				
-	-				
-	-				
-	-				
-	-				
0	0				

# 36 Borrowings

## A Portfolio of the borrowings according the type of the liability and sector of the issuer

Banks
Residents
Borrowings
Repo transactions
Interest liabilities
Non residents
Borrowings
Repo transactions Interest liabilities
Non financial entities
Borrowings
Repo transactions
Interest liabilities
Government
Borrowings
Repo transactions
Interest liabilities
Non profit organization serving the
household
Borrowings
Interest liabilities

	in MKD ti	housand	
Current y	Current year 2012		year 2011
Short term	Long term	Short term	Long term
_	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
_	-	-	-

# 36 Borrowings - continued

## A Portfolio of the borrowings according the type of the liability and sector of the issuer

		in MKD thousand					
	Current y	rear 2012	Previous 2	year 2011			
	Short term	Long term	Short term	Long term			
Financial entities, except banks							
Borrowings	-	-	-				
Repo transactions	-	-	-				
Interest liabilities	-	-	-				
Non residents, except banks							
Non financial entities							
Borrowings	-	-	-				
Repo transactions Interest liabilities	-	-	-				
Government							
Borrowings	-	-	-				
Repo transactions Interest liabilities	-	-	-				
Non profit organization serving the							
household							
Borrowings	-	-	-				
Repo transactions	-	-	-				
Interest liabilities	-	-	-				
Financial entities, except banks							
Borrowings	-	-	-				
Repo transactions	-	-	-				
Interest liabilities	-	-	-				
Household							
Borrowings	-	-	-				
Repo transactions Interest liabilities	-	-	-				
	-	-	-				
Current maturity	-	-	-				
Total borrowings	0	0	0				

## B Borrowings according the borrower

Forei	gn so	ource	rs:		
Forei	gn so	ource	es:		
Forei	gn so	ource	es:		
Forei	gn sc	ource	es:		
	gn sc	ource	PS:		
	gn sc	ource	es:		

	in MKD th			
Current ye	ear 2012	Previous year 2011		
Short term	Long term	Short term	Long term	
-	-	-	-	
-	-	-	-	
-	_	_	-	
-	_	_	-	
_	_	_	_	
_				
0	0	0	0	
0	•	0	0	
-	-	-	-	
-	-	-	-	
-	-	-	-	
-	-	-	-	
-	-	-	-	
-	-	-	-	
0	0	0	0	
0	0	0	0	

	in MKD	thousand
	Current year 2012	Previous year 2011
Subordinated deposit		
(list separately:)		
Interest liabilities	0	
Subordinated borrowings		
(list separately:)	40.200	20 55
Alfa Finance Holding, Bulgaria	49.200	30.752
Alfa Finance Holding, Bulgaria	-	30.753
Alfa Finance Holding, Bulgaria	-	30.753
Interest liabilities	650	1.313
	49.850	93.571
Subordinated debt securities issued		
(list separately:)		
Interest liabilities		
	0	
Redeemable preference shares		
Total subordinated liabilities	49.850	93.571

As at 31 December 2012 the Bank has subordinated obligations in amount of MKD 49,850 thousand (2011: MKD 93,571 thousand). This obligations result from foreign funds transfer according contracts for subordinated loans in amount of EUR 800 thousand on 4 June 2012. Subordinated loans contracts are with Alfa Finance Holding, Bulgaria and are in accordance with the local regulations. These funds can be used as additional capital to cover all types of risk. Subordinated loans are with annual interest rate of 2.95% and the interest is paid every six months. Period of repayment of subordinated loans is eight years from the date of its complete withdrawal. The principal amount of loans should be repaid in a single installment on the last day of maturity.

In MKD thousand	Off balance sheet credit exposure	Pending legal issues and litigations	Pensions and other employee benefits	Restructuring	Onerous contracts	Other provisions	Total
D.1. (11. 2011)							
Balance at 1 January 2011 (previous year)  Charge during the year	538	-	-	-	-	-	538 1.149
(used during the year)	1.149	-	-	-	-	-	1.149
(release of provisions)	(1.172)	-	_			_	(1.172)
FX effect	(1.172)	_	_	-	-	_	(1.172)
Balance at 31 December 2011 (previous year)	515	0	0	0	0	0	515
Balance at 1 January 2012 (current year)	515	0	0	0	0	0	515
Charge during the year	2.395	-	-	-	-	-	2.395
(used during the year)		-	-	-	-	-	_,_,
(release of provisions)	(1.382)	-	-	-	-	-	(1.382)
FX effect	1	-	-	-	-	-	1
Balance at 31 December 2012 (current year)	1.529	0	0	0	0	0	1.529

# 39 Other liabilities

	in MKD t	housand
	Current year 2012	Previous year 2011
Trade payables	1.377	5.554
Advances received		5.416
Fee and commission liabilities	176	144
Accrued expenses	-	-
Deferred income from previous year	-	-
Short term employee liabilities	-	-
Short term employee benefits	-	-
Other (state in details liabilities over 10% of the total other liabilities)	-	-
VAT liabilities	338	287
Liabilities for credit cards operations	1.265	1.309
Received advances for loans	629	214
other	1.363	1.289
Total other liabilities	5.148	14.213

### 40 Issued capital

### A Issued capital

Balance at 1 January
Shares issued during the year
Realisation of share options
Dividing/accumulation of share nominal value
Other changes during the year (in details):

\_\_\_\_\_

Balance at 31 December – fully paid

In MKD i	In MKD thousand Number of issued shares		Number of issued shares				thousand
Share nominal value		Ordinary shares		Irredeemable prefernce shares		Total issued capital	
Ordinary shares	irredeemable preference shares	Current year 2012	Previous year 2011	Current year 2012	Previous year 2011	Current year 2012	Previous year 2011
29.706	-	26,341	26,341	-	-	782,489	782,489
30.831	-	2,401	-	-	-	74,025	-
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-
		28,742	26,341	0	0	856,514	782,489

### 40. Issued capital

The holders of ordinary shares are entitled to receive dividends as declared and are entitled to one vote per share at Shareholders meetings of the Bank (2011: one vote per share). All shares rank equally with regard to the Bank's residual assets.

### Statutory reserve

Under local statutory legislation, the Bank is required to set aside 15 percent of its net profit for the year in a statutory reserve until the level of the reserve reaches 1/5 of the court registered capital. Until achieving the minimum required level the statutory reserve could only be used for loss recovery. When the statutory reserve exceeds the minimum required level and when all losses are covered, the statutory reserve can also be used for distribution of dividends, based on a decision of the shareholders' meeting, but only if the amount of the dividends for the current business year has not reached the minimum for distribution as prescribed in the Trade Company Law or by the Bank's Statute.

### Revaluation reserve for assets available for sale

Revaluation reserve for assets available for sale includes the cumulative net effect of changes in the fair value of the investments available for sale until the investment is derecognized or impaired.

#### 40 Issued capital - continued

#### B Dividends

### B.1 Declared dividends and dividends paid by the Bank

Declared dividends and dividends paid

in MKD t	housand
Current year 2012	Previous year 2011
-	-

in MKD thousand				
Current year 2012	Previous year 2011			
-				

Dividends per ordinary share Dividends per preference share

#### B.2 Declared dividends after the reporting date (the dividend liabilities are not presented in the balance sheet)

Remark: Draft - decision for the declared dividends for the year by the Supervisory board of the Bank, but up to the issuance of the Financial statements, the decision is not confirmed by the Shareholder's Assembly of the Bank

Declared dividends after 31 December

in MKD thousand				
Current year 2012	Previous year 2011			
-	-			

in MKD thousand				
Current year 2012	Previous year 2011			
-				

Dividends per ordinary share Dividends per preference share

### C Shareholders' structure over 5% from the voting shares

	in MKD ti	housand	in	%
	Current year 2012 Previous year 2011		Current year 2012	Previous year 2011
Shareholder name	Issued capital (nominal value)	Issued capital (nominal value)	Voting right	Voting right
Alfa Finance Holding, Bulgaria	827.699	753.674	96,64%	96,32%
Total	827.699	753.674	96,64%	96,32%

<sup>\*</sup> After the balance sheet date no dividends were proposed by the Supervisory Board of the Bank.

<sup>\*</sup> After the balance sheet date no dividends were proposed by the Supervisory Board of the Bank.

in MKD thousand

# 41 Earnings per share

# A Basic earnings per share

Current year 2012	Previous year 2011
(115.547)	(87.882)
(115.547)	(87.882)
Number	of share
Current year 2012	Previous year 2011
	26.341
20.311	20.511
600	
	24.241
26 0/1	76 3/1
26.941 (4,289)	26.341 (3,336)
	(115.547)

# 41 Earnings per share - continued

# B Diluted earnings per share

	in MKD thousand			
	Current year 2012	Previous year 2011		
Net-profit attributed to the ordinary shareholders (diluted) Net-profit for the year attributed to the ordinary shareholders	(115.547)	(87.882)		
Adjustments of the net-profit belonging to the ordinary shareholders for the effect of all issued ordinary shares (in details)				
Net-profit attributed to the ordinary shareholders (diluted)	(115.547)	(87.882)		
	Number	of share		
Weighted average number of ordinary shares (diluted)	Current year 2012	Previous year 2011		
Issued ordinary shares at 1 January Effects of the issuance of the potential ordinary shares (list in details)	26.341	26.341		
issued new ordinary shares - September 2012	600			
Weighted average number of ordinary shares (diluted) at 31 December	2/ 0/1	2/2/1		
Diluted earnings per share (in MKD)	26.941 (4,289)	(3,336)		
<i>O</i> <b>1</b>	( ) = )	(- /- • • /		

# 42 Contingent assets and liabilities

# 42,1 Contingent liabilities

	in MKD thousand			
	Current year 2012	Previous year 2011		
Uncovered payment letters of guarantees	_	_		
In MKD	44.653	1.641		
In foreign currency	38.745	4.351		
In MKD with a foreign currency clause	-	-		
Performance uncovered letter of guarantees	-	-		
In MKD	23.686	2.717		
In foreign currency	-	-		
In MKD with a foreign currency clause	-	-		
Uncovered letters of credit	-	-		
In MKD	-	-		
In foreign currency	-	-		
In MKD with a foreign currency clause	-	-		
Unused credit card limits	20.914	24.249		
Irrevocable credit lines and unused loan limits	19.587	3.850		
Other uncovered contingent liabilities	9.048	-		
Issued covered letters of guarantees	5.963	300		
Covered letters of credit	-	-		
Other covered contingent liabilities	323	215		
Total contingent liabilities before provisions	162.919	37.323		
(Provisions)	(1.529)	(515)		
Total contingent liabilities less provisions	161.390	36.808		

# 42,2 Contingent assets

		in MKD thousand			
		Current year 2012 Previous year 201			
List in details:					
	-	-	-		
	- -	-	-		
	-	-	-		
	_	-	-		
Total contingent assets		0	0		

### 42. Contingent liabilities and contingent assets

### Contingent liabilities

Contingent liabilities of the Bank mainly result from off-balance sheet recordings as limits on credit cards and exposure on guarantees. Amount of MKD 20,914 thousand represents unused limit on credit cards while the amount of MKD 19,587 thousand represent unused limit on revocable credit lines, granted to legal entities that the Bank may not approve to the clients account at its own discretion.

Exposure to guarantees amounts MKD 113,047 thousand, of which MKD 107,084 thousand are uncovered and the rest are covered guarantees.

#### Litigations and claims

As at 31 December 2012 the litigations and claims against the Bank are in the amount of MKD 29,745 thousand. There is no provision recorded at the reporting date, as the professional legal consultations indicate that there is no possibility of significant losses. Besides that, various legal actions and claims might occur in the future against the Bank from the legal disputes, which might arise from the regular business operations. The related risks are analysed with regard to their occurrence. Although the final outcome of the litigations and claims against the Bank cannot be determined, the management believes that those will not have a material effect on the Bank's financial position.

## 43 Operations on behalf and for account of third parties

	in MKD thousand						
	Current year 2012			Previous year 2011			
	Assets	Liabilities	Net position	Assets	Liabilities	Net position	
Administration of assets on behalf and for account of third parties							
Deposits in denars Deposits in foreign currency Loans in denars Loans in foreign currency Other receivables in denars Other receivables in foreign currency	9.067		9.067 - - -			- - - - -	
Asset management on behalf and for account of third parties							
Deposits in denars Deposits in foreign currency Loans in denars Loans in foreign currency Other receivables in denars Other receivables in foreign currency Custody accounts Other		9.067	- (9.067) - - - -			- - - - - -	
Total	9.067	9.067	0	0	0	0	

## 44. Related parties transactions

The Bank's ultimate parent is Alfa Finance Holding, Bulgaria.

According the Banking law, Bank's related parties are: individuals with special rights and responsibilities within the Bank and with them related persons, shareholders with qualified participation in the Bank (directly or indirectly owing at least 5% of the total number of shares or the issued voting shares or enabling significant influence to the Bank's management) and with them related persons, as well as the responsible persons of the shareholders – legal entities.

At the end of the year the transactions with the related parties are as follow:

#### 44 Related parties transactions

### A Balance sheet

Parent   Subsidiaries   Associates   Bank's management   Continuent parties   Parent   Subsidiaries   Associates   Bank's management   Continuent parties							
Assets	In MKD thousand	Parent	Subsidiaries	Associates	Bank's management		Total
Current accounts	Balance at 31 December 2012 (current year)						
Lams and advances	Assets						
Land davances	Current accounts						
mortgage loans consumer loans financial lease receivables	Trading assets	-	-	-	-	-	-
Consumer toans	Loans and advances						-
financial lease receivables         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -<	mortgage loans	-	-	-	5.401	-	5.401
Factoring and forfeiting other loans and advances	consumer loans	-	-	-	2.238	-	2.238
other loans and advances         -         -         250         250           Security investments         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	financial lease receivables	-	-	-	-	-	-
Contingent liabilities   Contingent liabilities   Contingent liabilities   Contingent liabilities   Contingent liabilities   Contingence assets   Continge	factoring and forfeiting	-	-	-	-	-	-
Allowances for impairment)	other loans and advances	-	-	-	250	-	250
Contingent liabilities   Contingent liabilities   Contingence assets	Security investments	-	-	-	-	-	-
Total	(Allowances for impairment)	-	-	-	(293)	-	(293)
Liabilities         Combinent liabilities         Contingent liabilities	Other assets	-	-	-	-	-	-
Trading liabilities         4.473         - 6.057         - 10.530           Issued securities	Total	-	-	-	7.596	-	7.596
Trading liabilities         4.473         - 6.057         - 10.530           Issued securities							
Deposits	Liabilities						
Saud securities	Trading liabilities	-	-	-	-	-	-
Subordinated liabilities	Deposits	4.473	-	-	6.057	-	10.530
Subordinated liabilities	Issued securities	-	-	-	-	-	-
Other liabilities         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         60,380           Contingent liabilities         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         - <td>Borrowings</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td>	Borrowings	-	-	-	-	-	-
Total	Subordinated liabilities	49.850	-	-	-	-	49.850
Contingent liabilities         Issued letter of guarantees         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	Other liabilities	-	-	-	-	-	-
Issued letter of guarantees	Total	54.323	-	-	6.057	-	60.380
Issued letter of guarantees							
Issued letters of credit	Contingent liabilities						
Other contingent liabilities         -         -         -         633         -         633           (Provisions)         -         -         -         (6)         -         (6)           Total         -         -         -         -         627         -         627           Contingence assets         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	Issued letter of guarantees	-	-	-	-	-	-
(Provisions)         -         -         (6)         -         (6)           Total         -         -         -         627         -         627           Contingence assets         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	Issued letters of credit	-	-	-	-	-	-
Total         -         -         -         627         -         627           Contingence assets         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         - </td <td>Other contingent liabilities</td> <td>-</td> <td>-</td> <td>-</td> <td>633</td> <td>-</td> <td>633</td>	Other contingent liabilities	-	-	-	633	-	633
Contingence assets Received guarantees Other contingence assets	(Provisions)	-	-	-	(6)	-	(6)
Received guarantees	Total	-	-	-	627	-	627
Received guarantees							
Other contingence assets	Contingence assets						
	Received guarantees	-	-	-	-	-	-
Total	Other contingence assets	-	-	-	-	-	
	Total	-	-	-	-	-	-

#### A Balance sheet

In MKD thousand	Parent	Subsidiaries	Associates	Bank's management	Other related parties	Total
Balance at 31 December 2011 (previous year)						
Assets						
Trading assets	-	-	-	-	-	-
Loans and advances						
mortgage loans	-	-	-	1.632	-	1.632
consumer loans	-	-	-	1.171	-	1.171
financial lease receivables	-	-	-	-	-	-
factoring and forfeiting	-	-	-		-	-
other loans and advances	15	-	-	1.174	-	1.189
Security investments	-	-	-		-	-
(Allowances for impairment)	-	-	-	(42)	-	(42)
Other assets	-	-	-		-	-
Total	15	1	-	3.935	-	3.950
Liabilities						
Trading liabilities	-	-	-	-	-	-
Deposits	4.000	-	-	3.033	-	7.033
Issued securities	-	-	-	-	-	-
Borrowings	-	-	-	-	-	-
Subordinated liabilities	92.259	-	-	-	-	92.259
Other liabilities	2	-	-	-	-	2
Total	96.261	-	-	3.033	-	99.294
Contingent liabilities						
Issued letter of guarantees	-	-	-	-	-	-
Issued letters of credit	-	-	-	-	-	-
Other contingent liabilities	-	-	-	512	-	512
(Provisions)	-	-	-	(3)	-	(3)
Total	-	-	-	509	-	509
Contingent assets						
Received guarantees	-	-	-	-	-	-
Other contingent assets	-		-	-	-	-
Total	-	-	-	-	-	-

### B Income and expenses arising from related parties transactions

In MKD thousand	In	MKD	thousana
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### 2012 (current year)

#### Revenue

Interest income

Fee and commission income

Net-trading income

Dividend income

Capital gain from sale of non current assets

Other income

Transfers between the entities

Total

### Expenses

Interest expense

Fee and commission expense

Net-trading losses

Expenses for acquisition of non current assets

Net impairment loss on financial assets

Other expenses

Transfers between the entities

Total

Parent	Subsidiaries	Associates	Bank's management	Other related parties	Total
-	-	-	421	-	421
266	-	-	28	-	294
-	-	-	-	-	-
266	-	- -	449	-	715
2.066	-	-	67	-	2.133
	-	-	254	-	254
-	-	-		-	
2.066	-	-	321	-	2.387

### B Income and expenses arising from related parties transactions

#### In MKD thousand

#### 2011 (previous year)

#### Revenue

Interest income

Fee and commission income

Net-trading income

Dividend income

Capital gain from sale of non current assets

Other income

Transfers between the entities

Total

### Expenses

Interest expense

Fee and commission expense

Net-trading losses

Expenses for acquisition of non current assets

Net impairment loss on financial assets

Other expenses

Transfers between the entities

Total

Parent	Subsidiaries	Associates	Bank's management	Other related parties	Total
-	-	-	265	-	265
304	-	-	11	-	315
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	-	-	_
_	_	-	-	-	_
304	-	-	276	-	580
3.194	-	-	31	-	3.225
-	-	-	-	-	-
-	-	-	-	-	-
-	-	-	- (10)	-	- (10)
-	-	-	(10)	-	(10)
-	-	-	-	-	-
3.194	-	-	21	-	3.215

## C Bank's key management personnel compensations

Short term employee benefits
Post employment benefits
Termination benefits
Share based payments, paid with equity instruments
Share based payments, paid in cash
Other
Total

in MKD thousand				
Current year 2012	Previous year 2011			
15.165	11.066			
-	-			
-	-			
-	-			
-	-			
-	-			
15.165	11.066			

### 45 Leasing

- A Lessor
  A.1 Finance lease receivable

		Maturity of the finance lease receivables		
In MKD thousand	Total finance lease receivable	Up to 1 year	From 1 to 5 year	Over 5 year
Balance at 31 December 2012 (current year)				
Carrying amount of the minimum lease payments				
	-	-	-	-
	-	_	-	-
	-	-	-	-
Total	-	-	-	-
Balance at 31 December 2011 (previous year) Carrying amount of the minimum lease payments				
	-	-	-	-
	-	-	-	-
	-	-	-	-
Total	-	-	-	-

### A.2 Non cancelable operating lease receivables

		Matur	ase receivables	
In MKD thousand	Total operating lease receivables	Up to 1 year	From 1 to 5 year	Over 5 year
Balance at 31 December 2012 (current year)				
Carrying amount of the minimum lease payments				
	-	-	-	-
	-	-	-	-
	-	-	-	-
Total	-	-	•	-
Balance at 31 December 2011 (previous year) Carrying amount of the minimum lease payments				
	-	-	-	-
	-	-	-	-
	-	-	-	-
Total	-	-	-	-

In MKD thousand	Land	Buildings	Vehicle	Furniture and office equipment	Other equipment	Other items of property and equipment	Total
Value of the property under operating lease: Balance at 31 December 2012 (current year)	-	-	-	-	-	-	-
Balance at 31 December 2011 (previous year)	-	-	-	-	-	-	-
Total	-	_	-	-	-	-	-

# 45 Leasing - continued

B Lessee

B.1 Finance lease payables

	Maturity of the finance lea			ase payables
In MKD thousand	Total finance lease payables	Up to 1 year	From 1 to 5 year	Over 5 year
Balance at 31 December 2012 (current year)				
	- - -	- - -	- - -	- - -
Total	-	-	-	-
Balance at 31 December 2011 (previous year)				
	-	-	-	-
	-	-	-	-
	-	-	-	-
Total	-	-	-	-

### 45 Leasing - continued

#### B Lessee - continued

#### B.1 Finance lease payables - continued

At 31 December 2012 (current year)

Finance lease payables - continued							
In MKD thousand	Land	Buildings	Vehicle	Furniture and office equipment	Other equipment	Other items of property and equipment	Total
Value of the property under finance lease:  Cost							
Balance at 1 January 2008 (previous year) Additions	-	-	-	-	-	-	
(Disposals and write offs)	-	-	-	-	-	-	
Other  Balance at 31 Decembar 2011 (previous year)	-	-	-	-	-	-	
Balance at 1 January 2012 (current year)	-	-	-	-	_	-	
Additions (Disposals and write offs)	-	-	-	-	-	-	
Other Balance at 31 December 2012 (current year)	-	-	-	-	-	-	
Accumulated depreciation and impairment losses Balance at 1 January 2011 (previous year)							
Depreciation for the year Impairment losses during the year	-	-	-	-	-	-	
(release of the impairment during the year) (disposals and write offs)	-	-	-	-	-	-	
Other	-	-	-	-	-	-	
Balance at 31 December 2011 (previous year)	-	-	-	-	-	-	
Balance at 1 January 2012 (current year)  Depreciation for the year	-	-	-	-	-	-	
Impairment loss during the year (release of the impairment loss during the year)	-	-	-	-	-	-	
(disposals) Other	-	-	-	-	-	-	
Balance at 31 December 2012 (current year)	-	-	-	-	-	-	
Carrying amounts							
At 1 January 2011 (previous year)  At 31 December 2011 (previous year)	-		-	-			
1,215	1	1		l	I	I	

# 45 Leasing - continued

# B Lessee - continued

# B.2 Non cancelable operating lease payables

		Maturity of the operating lease payable			
In MKD thousand	Total operating lease payables	Up to 1 year	From 1 to 5 year	Over 5 year	
Balance at 31 December 2012 (current year)					
Non cancelable lease payables	79.711	10.836	43.344	25.531	
Total	79.711	10.836	43.344	25.531	
Balance at 31 December 2011 (previous year)					
Non cancelable lease payables	142.967	15.276	61.104	66.587	
Total	142.967	15.276	61.104	66.587	

### 46 Shares-based payments

Grant date Expiration date Exercise price

Share price on grant date Volatility Expected dividend yield Interest rate Fair value at grant date

in MKD thousand						
Current year 2012	Previous year 2011					
-	-					
-	- -					
-	-					
-	-					
-	-					

### Balance at 1 January

Movements during the year:

Options granted to Supervisory Board members
Options granted to Managing Board members
Other options granted
Options forfeited
Option exercised
Options expired
Balance at 31 December

Current year 2012		Previous year 2011		
Number of options	Average exercise price	Number of options	Average exercise price	
_	_	_	_	
-	-	-	-	
-	-	-	-	
-	-	-	-	
-	-	-	-	
-	-	-	-	
0	0	0	0	